

SPAIN

Palma de Mallorca (Marina Naviera Balear)



10% early booking discount until 31.01.2018, 5% until 31.03.2018

Sailactive S.L. - Palma de Mallorca

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 27.04. 03.11. - 28.12.	28.04. - 18.05. 06.10. - 02.11.	19.05. - 29.06. 22.09. - 05.10.	30.06. - 27.07.	28.07. - 24.08.	25.08. - 21.09.	Deposit
Currency (Price per week)										
				€	€	€	€	€	€	€
Bavaria Cruiser 51	5	10	16	3.300	4.300	4.800	5.400	6.000	5.000	2.500
Bavaria 50 Cruiser	5	10	08	2.500	3.200	3.600	4.300	4.900	3.800	2.500
Beneteau 50	3	6	01	2.000	2.500	2.900	3.200	3.800	3.000	2.500
Bavaria 46 Cruiser	4	8	07	2.000	2.500	3.000	3.500	3.900	3.200	2.500
Elan 384 Impression	3	6	08	1.600	2.200	2.500	2.700	3.100	2.600	2.500
Bavaria 39 Cruiser	3	7	06	1.500	2.100	2.400	2.600	3.000	2.500	2.500
Bavaria Cruiser 32	2	6	10	1.300	1.700	2.000	2.300	2.700	2.200	2.500
Hanse 325	2	6	14	1.300	1.700	2.100	2.400	2.800	2.300	2.500
catamarans										
Lagoon 450	6	10	17	4.500	6.500	7.500	8.900	10.900	8.000	4.500
Nautitech Open 40	4	10	15	3.300	4.200	5.200	5.500	6.700	5.350	4.500
Lipari 41	6	10	10	2.800	3.400	4.200	4.800	5.300	4.300	4.500
Lagoon 380*	4	10	05	2.500	3.200	3.600	4.300	4.600	3.500	4.500

*Lagoon 380 from/to Cala d

Standard equipment: Furling genoa, GPS plotter, Autopilot, Log-Depth-Speed, Wind indicators, VHF, Electr. Windlass (anchor), Sprayhood, Bimini-top, Cockpit cushions, Deck shower, Swimming ladder, Inverter 12V/220V, Hot water, CD / radio, Cockpit speakers, Dinghy

Included: Final cleaning is included in above prices and has to be paid on spot at check-in. discounts are only calculated with prices reduced by endcleaning up to 37' € 130, 38-42' € 150, 43-46' € 170, ab 47' € 190, cat: up to 41' € 230, Lagoon 450 € 260, harbour fees in home port, cooking gas.

Options: Bedsheets + towels € 20/person, Cabrera permit € 15 + nationalpark fees, outboarder € 100/week, safety net on request + children life vest free of charge.

Discounts: 2 weeks: 5%, 3 weeks: 10%, 4 weeks 15%, repeater: 5%, fleet discount: 5%, Max: 15%

Check-in/Check-Out: Saturday 4pm (earlier if possible) / Friday until 4:30pm + night on board until Saturday 8am.

Deposit / franchise: To be deposited on spot via Visa/Mastercard or in cash.

Damage waiver: monohulls € 200, rest deposit € 500

catamarans € 350, rest deposit € 500

Shopping possibility: supermarket at the marina. Provisioning list possible.

Provisioning: Use our new provisioning order service:

Order the food and supplies for your yacht charter in Mallorca conveniently with our order form **Foodcrewser**. Enter the port, name and time of delivery and send us your order form - the food will be delivered directly to the ship.

Languages spoken at base: German, English, Spanish, French, Italian, Dutch

SPAIN

Palma de Mallorca, Gran Canaria*



10% early booking discount until 31.01.18

VIVA Yacht Charter & Broker - Palma de Mallorca

Yacht	Cab.	Pers.	Y.o.cons.	24.03. - 27.04. 20.10.-02.11.	28.04. - 04.05. 13.10.-19.10.	05.05. - 18.05. 06.10.-12.10.	29.09. - 05.10.	19.05. - 22.06. 22.09.-28.09.	23.06. - 27.07. 18.08.-21.09.	28.07. - 17.08.
Currency (Price per week)										
				€	€	€	€	€	€	€
Monohulls										
Sun Odyssey 519	5	13	17	2.650	3.530	4.150	4.295	4.975	5.050	2.500
Dufour 512 Grand Large	5	12	17	2.650	3.530	4.150	4.295	4.975	5.050	2.500
Dufour 512 Grand Large	5	12	16	2.650	3.530	4.150	4.295	4.975	5.050	2.500
Dufour 500 Grand Large	5	12	15	2.595	3.430	3.995	4.195	4.875	4.995	2.500
Oceanis 48	5	12	15	2.495	3.330	3.895	4.195	4.775	4.895	2.500
Dufour 460 Grand Large	4	10	16	2.275	2.550	3.195	3.295	3.950	4.150	2.500
Bavaria 46 Cruiser	4	10	15	2.275	2.550	3.195	3.295	3.950	4.150	2.500
Bavaria 46 Cruiser	4	10	15	2.275	2.550	3.195	3.295	3.950	4.150	2.500
Dufour 410 Grand Large	3	8	15	1.990	2.290	2.495	2.695	3.095	3.420	2.500
Dufour 412 Grand Large	3	8	16	1.990	2.290	2.495	2.695	3.095	3.420	2.500
catamarans										
Bali 4.3	4	11	17	2.995	4.760	4.995	5.350	6.160	6.965	2.500
Bali 4.5	4	11	16	3.495	5.495	5.795	6.130	6.695	7.490	2.500
Lagoon 39	4	12	16	2.395	3.395	3.535	3.850	4.570	5.295	2.500

* Winter season

Standard equipment: Furling genoa, GPS plotter, Autopilot, Log-Depth-Speed, VHF, Electr. Windlass (anchor), Sprayhood, Biminitop, Cockpit cushions, Hot water, Dinghy

Included: mooring fees at Viva-pontoon, WiFi at the base.

endcleaning: The prices includes the final cleaning, to be paid at check-in. All discounts are calculated on base of charter price less final cleaning € 130/3 cabins, € 150/4 cabins, € 180 for 5 cabins and cats).

Options: Outboarder: € 95/week, gas bottle € 10, bedding set: € 15/pers. (sheets for € 7,50 obligatory if crew don't bring them themselves), pets and hard-top cases are not allowed on board. Please ask for procedure guide to order Cabrera permission directly.

Discounts: 5% 2 weeks, 10% 3 or more weeks, 5% repeater, 5% boatshow, 2 or more yachts 5%, max 10% + 5%.

Deposit / franchise: € 2.500 to be deposited on spot by Visa or MasterCard.

Damage waiver: € 170/week, non-refundable but reduces the deposit to € 390. Payable on the spot in cash. Not possible for one-way trips to/from Canary Islands.

Check-In/Check-Out: Check-in Sa. 17.00, check-out Fr. 17.00 (with full tank) + overnight till Sa. 8.30 o'clock

Provisioning: Use our new provisioning order service:

Order the food and supplies for your yacht charter in Mallorca conveniently with our order form **Foodcrewser**. Enter the port, name and time of delivery and send us your order form - the food will be delivered directly to the ship. In Gran Canaria: by request.

Languages spoken at base: German, English, Spanish.

SPAIN

Palma de Mallorca



10% early booking until 31.12.17

Sun Charter GmbH & Co KGaA, Betriebsstätte Spanien - Palma de Mallorca

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 04.05. 13.10. - 31.12.	05.05. - 18.05.	19.05. - 06.07. 22.09. - 12.10.	07.07. - 27.07.	28.07. - 21.09.	Deposit
Currency (Price per week)				€	€	€	€	€	€
Jeanneau 54	5	10	17	3.640	4.840	5.740	5.940	6.540	3.500
Jeanneau 53	5	10	10	3.240	4.640	5.440	5.740	6.240	3.500
Sun Odyssey 509	5	10	12	2.940	4.340	4.940	5.340	6.140	3.500
Dufour 500	5	10	14	2.940	4.440	4.940	5.340	6.140	3.500
Dufour 460	4	9	16	2.420	3.620	4.320	4.520	4.920	2.500
Sun Odyssey 44i	4	8	09-11	2.220	3.220	3.520	3.620	4.120	2.500
Sun Odyssey 439	4	8	12	2.120	3.120	3.420	3.520	3.720	2.500
Dufour 412	3	7	16-18	1.800	2.800	3.200	3.300	3.500	2.500
Sun Odyssey 409	3	7	11	1.700	2.600	3.000	3.100	3.300	2.500
Dufour 382	3	6	15	1.600	2.600	2.800	2.900	3.100	2.500
Dufour 350	3	6	16	1.100	1.900	2.300	2.400	2.500	2.500
Dufour 335	2	5	14	900	1.700	1.900	2.100	2.200	2.500
Catamaran									
Helia 44	3	6	17	3.960	4.960	6.360	6.560	8.560	3.500

Standard equipment: GPS plotter, Autopilot, Log-Depth-Speed, Wind indicators, VHF, Electr. Windlass (anchor), Sprayhood, Biminitop, Hot water, CD / radio, Dinghy

Included: Endcleaning is contained in weekly prices. For each additional week price is reduced by amount of end cleaning. € 100 to 42', € 120 to 49', € 140 starting from 50', cat € 160

Options: Blister € 100/Charter (to be paid with contract), bedding € 12/set, towels € 6/set, Outboarder (inkl. 5l OB-mixture) € 100/1st week, € 50 each further week, reeling net € 80, Wifi € 40/week, SUP € 90/week (to be paid with contract)

Discounts: 10% for 3rd week and following (without cleaning), max. 10% (long term discount excluded).

Check-In/Check-Out: Saturday 6:00pm/Friday 4:00pm + overnight on board until Saturday 8:00am

Deposit / franchise: € 2.500, >50' € 3.500 to be deposited on spot via Visa/Mastercard.

Damage waiver: € 200/week. Reduces deposit to € 500.

Shopping possibility: Supermarket and shops close by

Provisioning: Use our new provisioning order service:

Order the food and supplies for your yacht charter in Mallorca conveniently with our order form **Foodcrewser**. Enter the port, name and time of delivery and send us your order form - the food will be delivered directly to the ship.

Languages spoken at base: German, English, Spanish.

SPAIN

Porto Colom - Mallorca



15% early booking until 31.10.17, 10% until 30.11.17, 5% until 31.12.17, 3% until 31.01.18

North Sardinia Sail s.r.l. - Pontedera

Yacht	Cab.	Pers.	Y.o.cons.	01.01 - 20.04	21.04 - 18.05	19.05 - 22.06	23.06 - 13.07	14.07 - 27.07	28.07 - 17.08	18.08 - 07.09	08.09 - 05.10	06.10 - 12.10	13.10 - 31.12	Deposit
Bavaria Cruiser 51	5	11	16	7.100					5.350	4.500			4.500	
Bavaria 50 Cruiser	5	11	07	5.000					3.900	2.675			4.500	
Oceanis 46	4	10	11	4.900					3.800	2.600			4.000	
Sun Odyssey 44i	4	10	10	4.500					3.700	2.500			3.500	
Sun Odyssey 42i	3	8	08	3.950					2.800	2.125			3.000	
Oceanis 37	3	8	13	3.200					2.550	1.600			2.800	
Sun Odyssey 36 i	3	8	09	2.750					1.950	1.450			2.500	
catamarans														
Lagoon 440	4	12	07	7.900					6.500	3.400			4.500	
Lagoon 400 S2	4	12	16	7.900					6.500	3.400			4.500	

* Segelerfahrungsnachweis nötig für BAREBOAT CHARTER

Standard equipment: Furling genoa, GPS plotter, Autopilot, Sprayhood, Biminitop, Dinghy

Included: First and last night at home port

Options: Final Cleaning: € 130 (<42'), € 140 (43'-46'), € 160 (47'-51'), € 180 (Cat.). 1st bottle of gas € 20, 2nd 18€, outboarder € 100/week (€ 150 for catamarans), bedding and towels € 18/pers., Skipper € 170/day & prov. hostess € 150/day + provisioning, gennaker € 160/week, safety net € 130 (if available), kayak € 80/week, SUP: € 80/week, 2nd gas cylinder € 15/week, WiFi € 40/week (if available)

Discounts: repeater 5%, 2 yachts 3%, 3 and more yachts 4%, max. discount 15%

Deposit / franchise: to be deposit on spot via Visa or Mastercard

Damage waiver: SO 36i € 190 reduces Deposit to € 600, Oceanis 37 + SO 42i € 200 reduces Deposit to € 700, SO 44i + Oceanis 46 € 250 reduces Deposit to € 750, Bav Cr. 51 € 300 reduces Deposit to € 850, Lag 400 + Lag 440 € 400 reduces Deposit to € 950

Check-In/Check-Out: Check in: Saturday 6 pm; Friday 5 pm (weekend charter)

Check out: Friday 4.30 pm - 5.30 pm (overnight stay possible until 8.30 am); Sunday 6 pm (weekend charter)

transfer: Palma - Porto Colom (on request)

Provisioning: Use our new provisioning order service:

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Languages spoken at base: German, English

SPAIN

Palma de Mallorca



10% early booking discount until 31.01.17

Mallorca-Balear-Sailing & Charter, S.L. - Palma de Mallorca

Yacht	Cab.	Pers.	Y.o.cons.	01.01 - 20.04	21.04 - 18.05	19.05 - 22.06	23.06 - 13.07	14.07 - 27.07	28.07 - 17.08	18.08 - 07.09	08.09 - 05.10	06.10 - 12.10	13.10 - 31.12	Deposit
Currency (Price per week)				€	€	€	€	€	€	€	€	€	€	€
Bavaria 50	5	10	08	2.500	3.200	3.800	3.800	3.900	4.400	3.900	3.800	3.200	2.500	2.000
Bavaria 46	4	8	15	2.800	3.300	3.900	3.900	4.100	4.600	4.100	3.900	3.300	2.800	2.000
Salona 44	4	8	16	3.050	3.450	4.050	4.050	4.250	4.850	4.250	4.050	3.450	3.050	2.000
Hanse 415	3	6	15	2.500	2.800	3.100	3.100	3.300	3.800	3.300	3.100	2.800	2.500	2.000
Salona 380 Performance	3	6	17	2.600	2.900	3.200	3.200	3.400	3.900	3.400	3.200	2.900	2.600	2.000

Standard equipment: Furling genoa, Lazy jacks, Electr. winch, GPS plotter, Autopilot, Log-Depth-Speed, Wind indicators, VHF, Electr. Windlass (anchor), Sprayhood, Biminitop, Deck shower, Inverter 12V/220V, Board-battery charger, Hot water, CD / radio, Electr. Fridge, Dinghy

Included: The final cleaning is included in the price and payable on spot. Discounts are applicable on the weekly charterprice reduced by the final cleaning amount. Final cleaning prices: 30-37 feet € 110, 38-41 feet € 130, 42-47 feet € 150, 48-50 feet € 170, gas € 15/week

Options: Gennaker € 150/week + deposit € 600, bedding € 15/week/pers., towels: € 5/week/pers., outboarder € 100/week, SUP (Stand-Up-Paddel) € 100/week, WIFI € 55/We.

Discounts: 5% 2 weeks, 10% 3 weeks, 12% 4 weeks, 5% boat shows, 5% repeater, max: 15%

Check-In/Check-Out: saturday 5 p.m. / friday 5 p.m. + overnight until saturday 8:30 a.m.

Deposit / franchise: € 2.000 to be deposited on spot

Provisioning: Use our new provisioning order service:

Order the food and supplies for your yacht charter in Mallorca conveniently with our order form **Foodcrewser**. Enter the port, name and time of delivery and send us your order form - the food will be delivered directly to the ship.

Languages spoken at base: english, spanish, german

SPAIN

Palma de Mallorca (La Lonja Marina)



5% early booking 6 months prior to charter start

ECC Yachtcharter - Santa Cruz de Tenerife

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 13.04.	14.04. - 09.11.	10.11. - 30.11. 22.12. - 31.12.	01.12. - 21.12.	Deposit
Jeanneau 519	5	13	18	6.900	5.300	4.900	2.500	
Jeanneau 509	5	13	15	6.100	4.900	4.500	2.500	
Bavaria 50 Cruiser	5	10	07	5.000	3.400	3.200	2.500	
Beneteau 50	5	13	10	5.900	4.500	4.000	2.500	
Bavaria 45 Cruiser	4	8	13	5.000	3.700	3.000	2.500	
Oceanis 43	4	10	09	3.700	3.000	2.500	2.500	
Sun Odyssey 419	3	8	17	4.100	3.200	2.800	2.500	
Oceanis 41	3	8	12	3.500	2.700	2.300	2.500	
Bavaria 37 Cruiser	3	6	06	2.500	2.000	1.500	2.500	
Oceanis 37	3	6	11	2.900	2.400	1.900	2.500	
Sun Odyssey 349	2	4	16	2.400	2.200	1.900	2.500	
Catamaran								
Lagoon 380	4	8	14	5.900	4.400	3.200	2.500	

Standard equipment: GPS, Autopilot, Dinghy

Discounts: 2 weeks 10%, 3 weeks 15%, boatshow 5%, repeat client 5%, max. 15%.

Options: final cleaning: 2-3 cabins € 100, 4 cabins 130, 5 cabins + cat € 150. Skipper € 190/day + prov, linen € 15/pers, towels 8/pcs. outboarder € 95/week, gas € 20, Pets € 50

Deposit / franchise: to be deposited on spot via Master-/Visacard

One-Way: Please ask for dates of oneways to/from the Canaries.

Check-In/Check-Out: 5:00pm/09:00am or according to agreement.

Provisioning: Use our new provisioning order service:

Order the food and supplies for your yacht charter in Mallorca conveniently with our order form **Foodcrewser**. Enter the port, name and time of delivery and send us your order form - the food will be delivered directly to the ship.

SPAIN

Teneriffe (Santa Cruz and Las Galletas)



5% early booking 6 months prior to charter start

ECC Yachtcharter - Santa Cruz de Tenerife

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 13.04.	14.04. - 09.11.	10.11. - 30.11. 22.12. - 31.12.	01.12. - 21.12.	Deposit
Currency (Price per week)				€	€	€	€	€
Sun Odyssey 509	5	13	15	3.800		3.800	3.500	2.500
Beneteau 50	5	13	10	3.300		3.300	3.100	2.500
Bavaria 50 Cruiser	5	10	07	2.900		2.800	2.500	2.500
Bavaria 46 Cruiser	4	10	07	1.900	1.900	1.900	1.900	2.500
Bavaria 45 Cruiser	4	8	13	2.800	2.900	2.800	2.500	2.500
Oceanis 43	4	10	09	2.200		2.400	2.200	2.500
Oceanis 423	4	10	03	1.900	1.900	1.900	1.700	2.500
Sun Odyssey 419	3	8	17	2.800		2.800	2.800	2.500
Oceanis 41	3	8	12	2.300		2.300	2.200	2.500
Oceanis 393	3	8	03	1.500	1.500	1.500	1.200	2.500
Bavaria 39	3	8	05	1.700	1.700	1.700	1.500	2.500
Oceanis 37	3	6	11	1.600		1.700	1.400	2.500
Sun Odyssey 349	2	5	16	1.600		1.600	1.400	2.500
Catamaran								
Lagoon 380	4	10	14	2.900		2.700	2.500	2.500

Standard equipment: GPS, Autopilot, Dinghy

additional informations: Yachts which are without any prices stated during period 14.04. - 09.11. are stationed in Palma de Mallorca at that time.

Discounts: 2 weeks 5%, 3 weeks 10%, boatshow 5%, repeat client 5%, max. 15%.

Options: final cleaning: 2-3 cabins € 100, 4 cabins 130, 5 cabins + cat € 150. Skipper € 190/day + prov, linen € 15/pers, towels 8/pcs. outboarder € 95/week, gas € 20, Pets € 50

Deposit / franchise: to be deposited on spot via Master-/Visacard

One-Way: Tenerife north-south: € 250 + fuel, Tenerife-other islands: € 500 + fuel

Check-In/Check-Out: daily 5:00pm/09:00am or according to agreement.

Transfer (single): upon request

Provisioning: possible. Service fees will be added.

All prices, pictures and layouts in this document have been compiled carefully. However, mistakes may appear. None of the above information is contractual. Please contact us to receive your individual offer. This document supersedes all previous information.