

ITALY

Portorosa, Palermo, Marsala, Salerno, Scarlino, Cannigione



10% before 31.01.2018, 5% till 31.03.2018

Sailing Race Service SRL - Palermo

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 11.05. 29.09. - 31.12.	12.05. - 01.06.	02.06. - 13.07. 08.09. - 28.09.	14.07. - 03.08. 25.08. - 07.09.	04.08. - 24.08.	Deposit
Currency (Price per week)				€	€	€	€	€	€
Portorosa									
Bavaria Cruiser 51	5	11	18	3.150	3.700	4.200	4.600	6.800	3.000
Bavaria Cruiser 51	5	10	15	2.900	3.400	3.900	4.300	6.500	3.000
Cyclades 50.4	4	11	06	2.200	2.450	2.800	3.200	4.900	3.000
Cyclades 50.4	4	11	07	2.400	2.700	3.000	3.500	5.000	3.000
Bavaria Cruiser 46	4	10	14	2.300	2.600	3.300	3.900	5.300	3.000
Bavaria Cruiser 46	4	8	16	2.400	2.800	3.500	4.000	5.600	3.000
Cyclades 43.3	3	8	06	1.500	1.700	1.900	2.500	3.300	2.500
Bavaria Cruiser 41	3	6	14	1.800	2.250	2.500	3.200	4.200	2.500
Bavaria 40 Cruiser	3	8	08	1.500	1.750	1.900	2.450	3.300	2.500
Bavaria Cruiser 37	3	6	16	1.600	1.800	2.000	2.600	3.500	2.500
Oceanis 37	3	6	08	1.500	1.650	1.800	2.300	3.000	2.500
Saba 50	6	12	18	6.500	9.200	10.900	13.200	14.300	6.000
Lagoon 440	6	12	09	3.900	4.300	4.900	5.900	8.000	4.000
Lagoon 42	6	12	18	4.100	4.550	5.200	6.900	9.000	4.000
Lagoon 380	4	12	13	2.500	3.000	3.600	4.100	6.500	4.000
Palermo									
Bavaria Cruiser 56	5	10	14	3.400	3.950	4.600	5.600	7.800	4.000
Bavaria Cruiser 50	5	12	11	2.500	3.200	3.400	4.000	5.800	4.000
Bavaria 50 Cruiser	5	10	08	2.400	2.800	3.300	3.900	5.600	3.000
First 47.7	4	10	07	2.200	2.600	3.000	3.600	4.500	3.000
Bavaria Cruiser 46	4	8	16	2.300	2.900	3.500	3.800	4.950	3.000
Grand Soleil 45	3	8	07	2.200	2.450	2.700	3.100	4.800	3.000
Bavaria Cruiser 40	3	8	13	1.700	1.900	2.100	2.800	3.600	2.500
Dufour 40 Performance	3	8	07	1.850	2.150	2.450	2.700	3.500	2.500
Marsala									
Dufour 525 Grand Large	4	11	07	3.100	3.400	4.100	5.000	5.900	3.000
Dufour 500 Grand Large	4	10	15	3.500	3.700	4.600	5.900	6.900	3.000
Dufour 455 Grand Large	4	10	08	2.600	2.750	3.000	3.800	5.000	3.000
Dufour 450 Grand Large	4	10	13	2.800	3.000	3.250	4.200	5.300	3.000
Sun Odyssey 44i	4	10	10	2.350	3.000	3.200	3.700	4.700	3.000
Oceanis 42.3	4	10	06	1.800	2.650	2.950	3.200	4.200	2.500
Sun Odyssey 42i	3	8	07	1.650	2.500	2.700	3.100	3.900	2.500
Grand Soleil 40	3	8	03	1.500	2.100	2.400	2.800	3.300	2.500
Dufour 325 Grand Large	2	6	07	1.350	1.500	1.650	1.800	2.350	2.500
Lagoon 42	5	11	16	3.900	5.950	5.950	7.200	8.300	4.000
Lagoon 380	4	10	09	2.400	2.900	3.400	3.900	5.400	4.000
Salerno									
Bavaria Cruiser 51	5	10	15	2.900	3.400	3.900	4.300	6.500	3.000
Sun Odyssey 49i	4	10	08	2.650	2.850	3.100	3.900	4.500	3.000
Bavaria Cruiser 46	4	8	16	2.300	2.900	3.500	3.800	4.950	3.000
Cyclades 43.3	3	8	06	1.600	1.750	1.900	2.500	3.600	2.500
Bavaria 41 Cruiser	3	9	18	2.000	2.400	2.900	3.300	4.200	2.500
Bavaria 40 Cruiser	3	7	08	1.850	2.000	2.200	2.500	3.400	2.500
Bavaria 39 Cruiser	3	8	06	1.500	1.750	2.000	2.400	3.000	2.500
Bavaria 37 Cruiser	3	6	07	1.300	1.500	1.800	2.100	2.500	2.500
Lagoon 440	6	12	08	3.900	4.300	4.900	5.900	8.000	4.000
Lipari 41 Evolution	4	10	14	3.500	3.900	4.400	5.500	6.900	4.000
Lagoon 400 S2	4	11	16	3.600	4.000	4.500	5.700	7.200	4.000
Cannigione									
Bavaria Cruiser 56	4	11	14	3.400	4.200	4.600	5.300	6.200	4.000
Bavaria Cruiser 51	5	9	17	3.500	4.000	4.600	5.200	6.800	3.000
Bavaria Cruiser 51	4	9	15	3.000	3.400	3.850	4.400	6.200	3.000
Bavaria Cruiser 46 Style	4	8	17	2.200	2.800	3.500	4.000	5.200	3.000
Bavaria Cruiser 46	4	9	17	2.200	2.800	3.500	4.000	5.200	3.000
Bavaria 45 Cruiser	4	10	11	2.000	2.500	2.900	3.600	4.800	3.000
Oceanis 41.1	3	8	17	2.000	2.500	3.100	3.600	4.100	2.500
Oceanis 38.1	3	8	17	1.800	2.100	2.500	3.000	3.600	2.500
Saba 50	6	12	16	6.500	10.200	11.900	13.200	14.300	4.000

Cannigione									
Lagoon 400 S2	4	12	16	3.500	4.000	4.500	5.600	7.200	4.000
Scarlino									
Oceanis 48	5	12	17	3.500	4.500	4.700	5.400	6.400	3.000
Bavaria Cruiser 46	4	8	16	2.300	2.900	3.600	3.800	4.500	3.000
Oceanis 43	4	10	11	2.000	2.400	2.700	3.500	4.000	2.500
Bavaria 42 Cruiser	3	8	08	1.800	2.000	2.300	2.800	3.200	2.500
Oceanis 41.1	3	8	17	2.200	2.650	3.100	3.600	4.000	3.000
Dufour 382 Grand Large	3	7	15	1.700	2.000	2.400	3.100	3.500	2.500
Bavaria Cruiser 33	2	4	13	1.200	1.400	1.600	2.000	2.200	2.500

PO= Portorosa, P=Palermo, M=Marsala, S=Salerno, SC=Scarlino, C= Cannigione

Standard equipment: Furling genoa, Autopilot, Log-Depth-Speed, Wind indicators, VHF, Electr. Windlass (anchor), Bimini-top, Cockpit table, Deck shower, Board-battery charger, Hot water, CD / radio, Electr. Fridge, Dinghy

Included: First and last night at home port.

Options: outboard engine: € 100/week, Endcleaning + gas: up to 43': € 120, 44'-51': € 140, >52': € 160, Kat up to 43' € 180, Lagoon 440: € 200, Saba 50: € 220, linen+towels € 15/person, beach towels € 15/person, skipper € 150/day + food supply, Hostess € 100/day+prov., Gennaker € 200/week, cockpit-cushion: € 60/booking, € 200 safety net (to be paid in cash at the base), pets: € 100, early check in: € 150 (14:00h), Check in on sunday € 100, Wi-Fi: € 50/week (1GB/day), € 80/week (5GB/day), SUP (Stand-Up-Paddle): € 100/week, extra gas cylinder € 15.

Refuel service: € 61 + fuel amount.

Discounts: 2 weeks 5%, 3 weeks and more 10%, boatshow 5%, max. total discount 20%, no discounts in period 21.07.- 24.08.

Deposit / franchise: with Visa, Mastercard or cash.

Transfer (single): Palermo airport/Palermo: € 100; Palermo/Portorosa: € 290, Palermo/Marsala € 180; Catania/Portorosa: € 250, Trapani/Marsala 100€ ;

Naples airport/Salerno: € 140; Pisa/Scarlino € 250. Olbia airport/Cannigione € 120; Lamezia Terme airport/Tropea; Up to max. 8 pers./oneway

Check-In/Check-Out: Check in: Saturday from 5:00 pm Check out: Friday 4pm + last night on board until 8am.

One-Way: Palermo-Portorosa € 500, Palermo-Marsala € 300, Portorosa-Catania € 500, Tropea-Portorosa € 300, Tropea-Salerno € 500, Salerno-Procida € 300.

Provisioning: Supermarket near base, list for provisioning service on request (+ 20% surcharge for service).

Languages spoken at base: Italian, English, German.

additional informations: * = experienced sailors or with professional skipper

ITALY

Elba (Portoferraio)



10% early booking discount until 31.12.17

Sun Charter GmbH & Co. KGaA, Betriebsstätte Italien - Betriebsstätte Italien ? 39012 Meran

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 04.05. 13.10. - 31.12.	05.05. - 18.05.	19.05. - 06.07. 22.09. - 12.10.	07.07. - 27.07. 25.08. - 21.09.	28.07. - 24.08.	Deposit
Currency (Price per week)									
				€	€	€	€	€	€
Sun Odyssey 49i	4	9	08	2.620	3.220	3.820	3.920	4.420	3.000
Dufour 460	4	9	18	2.420	3.220	3.920	4.220	4.920	3.000
Sun Odyssey 45	4	8	07	2.320	2.820	3.220	3.320	3.620	3.000
Sun Odyssey 42i	3	6	07	1.900	2.400	2.700	2.800	3.000	3.000
Dufour 412	3	6	18	2.100	2.600	3.000	3.200	3.400	3.000
Dufour 410	3	6	15	2.100	2.600	3.000	3.100	3.400	3.000
Sun Odyssey 39i	3	6	07	1.700	2.200	2.400	2.500	2.800	3.000
Dufour 382	3	6	17	1.900	2.400	2.800	2.900	3.000	3.000
Sun Odyssey 35	2	5	05	1.300	1.600	1.700	1.800	2.100	3.000
Dufour 350	3	6	17	1.400	1.900	2.000	2.100	2.300	3.000
Dufour 310	2	4	17	1.200	1.500	1.700	1.800	1.900	3.000
Catamaran									
Lucia 40	4	9	17	3.960	4.960	5.960	6.260	6.760	3.000

Standard equipment: Furling genoa, GPS plotter, Autopilot, Log-Depth-Speed, Wind indicators, VHF, Electr. Windlass (anchor), Sprayhood, Bimini-top, Hot water, CD / radio, Dinghy

Included: endcleaning is contained in weekly prices. For each additional week price is reduced by amount of endcleaning. € 100 till 42', € 120 from 45', cat € 160. It is payable on-site.

Options: Blister € 100/Charter (to be paid with contract), bedding € 10/Set, towels € 5/Set, outboarder (incl. 5l OB-mixture) € 100 for 1. week € 50 every further week, Wlan € 40/week, SUP (Stand Up Paddle) € 90/week, security net € 80.

Discounts: 10% for 3rd week and following (without cleaning). Max 10%.

Parking: € 30/week/car

Check-In/Check-Out: Saturday 6 pm, Saturday 8 am, return to marina Friday 4 pm.

Deposit / franchise: € 3.000 to be deposit on spot via Visa/Mastercard.

Damage waiver: Reduces deposit to € 500. Costs € 250/week.

Shopping possibility: supermarket nearby.

ITALY

Sardinia (Portisco)



10% early booking discount until 31.12.17

Sun Charter GmbH & Co. KGaA, Betriebsstätte Italien - Meran

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 04.05. 13.10. - 31.12.	05.05. - 18.05.	19.05. - 06.07. 22.09. - 12.10.	07.07. - 27.07. 25.08. - 21.09.	28.07. - 24.08.	Deposit
Jeanneau 57	5	12	13	3.760	5.160	5.960	6.760	7.560	4.500
Jeanneau 54	5	10	17	3.660	4.760	5.760	5.960	6.560	4.500
Dufour 500	4	9	15	2.440	3.740	4.640	4.940	5.840	3.500
Sun Odyssey 509	5	10	12	2.440	3.740	4.640	4.940	5.840	3.500
Sun Odyssey 49	4	8	07	2.220	3.220	3.720	4.120	4.620	3.500
Dufour 460	4	9	16	2.220	3.220	3.920	4.620	5.120	3.500
Sun Odyssey 44i	4	8	11	2.020	2.720	3.320	3.720	4.620	3.500
Sun Odyssey 44i (3Kab)	3	6	11/12	2.020	2.720	3.320	3.720	4.620	3.500
Sun Odyssey 439	4	8	11/12	1.720	2.520	2.920	3.420	4.520	3.500
Sun Odyssey 439 (3Kab)	3	6	13	1.720	2.520	2.920	3.420	4.520	3.500
Sun Odyssey 41 DS	2	4	12	1.500	2.500	2.700	3.300	3.900	3.500
Sun Odyssey 409	3	6	11	1.300	2.300	2.600	3.100	3.700	3.500
Dufour 382	3	6	15	1.200	2.100	2.500	3.000	3.600	3.500
Dufour 335	2	5	14	900	1.700	2.100	2.300	2.400	3.500
Catamaran									
Lucia 40	3	6	18	3.660	3.860	4.860	5.960	6.960	4.500

Standard equipment: GPS plotter, Autopilot, Log-Depth-Speed, Wind indicators, VHF, Electr. Windlass (anchor), Biminitop, Hot water, CD / radio, Dinghy
Included: Endcleaning is contained in weekly prices. For each additional week price is reduced by amount of end cleaning. € 100 to 42', € 120 to 49', € 140 till 50', from 51 ft and cat € 160. Payable on spot.
Options: genaker € 150/week (to be paid with contract), bedding/towels € 15/set, outboarder (inkl. 5l OB-mixture) € 100/week, Wifi € 40/week, SUP € 90/week, National park fees La Maddalena: € 50 till 42 ft, € 75 till 49 ft, € 90 from 50 ft and cat. (to be paid with contract)
Discounts: 10% for 3rd week and following (without cleaning), max. 10% (long term discount excluded).
Parking: outside Marina € 70/week
Check-in/Check-out: Saturday 6:00pm/Friday 4:00pm + overnight on board until Saturday 8:00am
Deposit / franchise: to be deposited on spot via Visa/Mastercard.
Damage waiver: Reduces deposit to € 1000. € 250/week till 50', € 500/week from 51 ft and cat
additional informations: During July and August only the first and last night at the pier were included. All additional nights have to be paid at Marina di Portisco.

ITALY

Castellammare di Stabia (Neapel/Amalfi Coast)



10% early booking until 31.12.17

Sun Charter GmbH & Co. KGaA, Betriebsstätte Italien - Meran

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 04.05. 13.10. - 31.12.	05.05. - 18.05.	19.05. - 06.07. 22.09. - 12.10.	07.07. - 27.07. 25.08. - 21.09.	28.07. - 24.08.	Deposit
Currency (Price per week)				€	€	€	€	€	€
Dufour 560	5	12	15	3.850	4.950	5.850	6.650	7.350	4.000
Jeanneau 57	5	12	11	3.950	5.050	5.950	6.850	7.450	4.000
Jeanneau 54	5	10	17	3.850	4.650	5.750	6.550	7.250	3.500
Jeanneau 53	5	10	10	3.450	4.350	4.950	5.450	6.150	3.500
Dufour 460	4	9	16	2.820	3.620	4.120	4.320	4.920	3.500
Sun Odyssey 45	4	8	08	2.320	2.720	3.220	3.520	3.920	3.500
Sun Odyssey 44i	4	8	10	2.320	2.820	3.320	3.520	3.920	3.500
Sun Odyssey 439	4	8	12	2.120	2.620	3.120	3.320	3.720	3.500
Sun Odyssey 42i	3	6	07	1.920	2.320	2.720	2.920	3.320	3.500
Dufour 412	3	6	17	1.920	2.520	3.020	3.220	3.520	3.500
Sun Odyssey 409	3	6	11	1.920	2.420	2.820	3.020	3.420	3.500
Dufour 382	3	6	15	1.520	2.020	2.420	2.820	2.920	3.500

Standard equipment: Furling genoa, GPS plotter, Autopilot, Log-Depth-Speed, Wind indicators, VHF, Boatphone, Electr. Windlass (anchor), Biminitop, Water pressure, Hot water, CD / radio, Dinghy
Included: Endcleaning is contained in weekly prices. For each additional week price is reduced by amount of end cleaning. € 120 to 49', € 150 starting from 50'. Payable on spot.
Options: Blister € 100/Charter (to be paid with contract), bedding € 10/set, towels € 5/set, Outboarder (inkl. 5l OB-mixture) € 100/1st week, € 70 each further week, reeling net € 80, Wifi € 40/week, SUP € 90/week (to be paid with contract)
Discounts: 10% for 3rd week and following (without cleaning), max. 10% (long term discount excluded).
Deposit / franchise: to be deposited on spot via Visa/Mastercard.
Damage waiver: up to 55 ft: € 200/week, reduces the deposit to € 500. from 56 ft: € 300/week, reduces the deposit to € 1000.
Check-in/Check-out: Saturday 6:00pm/Friday 4:00pm + overnight on board until Saturday 8:00am
Parking: € 90/week/car
Transfer (single): possible.
Provisioning: possible

ITALY

Tropea



10% early booking until 31.12.17

Sun Charter GmbH & Co. KGaA, Betriebsstätte Italien - Meran

Yacht	Cab.	Pers.	Y.o.cons.	01.01 - 13.04. 27.10. - 31.12.	14.04. - 25.05. 22.09. - 26.10.	26.05. - 29.06. 01.09. - 21.09.	30.06. - 06.07.	07.07. - 03.08. 18.08. - 31.08.	04.08. - 17.08.	Deposit
Jeanneau 54	5	10	17	3.850	4.650	5.750	6.550	7.250	3.500	
Sun Odyssey 49 DS	4	10	06	2.720	3.220	3.820	4.020	4.620	3.500	
Dufour 460	4	10	16	2.820	3.620	4.120	4.320	4.920	3.500	
Sun Odyssey 44i	4	8	09	2.320	2.820	3.320	3.520	3.920	3.500	
Sun Odyssey 45	4	8	08	2.320	2.820	3.320	3.520	3.920	3.500	
Sun Odyssey 439	4	8	12	2.120	2.620	3.120	3.320	3.720	3.500	
Dufour 412	3	6	16	1.920	2.520	3.020	3.220	3.520	3.500	
Dufour 410	3	6	14	1.920	2.520	3.020	3.220	3.520	3.500	

Standard equipment: Furling genoa, GPS plotter, Autopilot, Log-Depth-Speed, Wind indicators, VHF, Boatphone, Electr. Windlass (anchor), Biminitop, Hot water, CD / radio, Dinghy

Included: Endcleaning is contained in weekly prices. For each additional week price is reduced by amount of end cleaning. € 120 to 49', € 150 starting from 50'. Payable on spot.

Options: Blister € 100/Charter (to be paid with contract), bedding € 10/set, towels € 5/set, Outboarder (inkl. 5l OB-mixture) € 100/1st week, € 70 each further week, riling net € 80, Wifi € 40/week, SUP € 90/week (to be paid with contract)

Discounts: 10% for 3rd week and following (without cleaning), max. 10% (long term discount excluded).

Deposit / franchise: to be deposited on spot via Visa/Mastercard.

Damage waiver: up to 55 ft: € 200/week, reduces the deposit to € 500.

from 56 ft: € 300/week, reduces the deposit to € 1000.

Check-in/Check-Out: Saturday 6:00pm/Friday 4:00pm + overnight on board until Saturday 8:00am

Parking: € 90/week/car

Transfer (single): possible.

ITALY

Marina di Scarlino (Tuscany)



10% early booking until 31.12.2017, 5% until 15.02.18

Aladar Sail - Siena

Yacht	Cab.	Pers.	Y.o.cons.	01.01 - 13.04. 27.10. - 31.12.	14.04. - 25.05. 22.09. - 26.10.	26.05. - 29.06. 01.09. - 21.09.	30.06. - 06.07.	07.07. - 03.08. 18.08. - 31.08.	04.08. - 17.08.	Deposit
Currency (Price per week)				€	€	€	€	€	€	€
Sun Odyssey 519	5	12	17	3.650	4.100	4.600	4.900	5.250	6.400	2.500
Oceanis 50	5	12	12	3.500	3.900	4.400	4.675	5.000	6.100	2.500
Bavaria 50 Cruiser	5	11	13	3.600	4.000	4.450	4.750	5.100	6.200	2.500
Bavaria 49	5	12	04 refit 13	2.850	3.150	3.600	3.795	3.990	4.750	2.500
Oceanis 48	5	12	15	3.600	4.000	4.500	4.800	5.150	6.300	2.500
Sun Odyssey 479	4	10	17	3.000	3.550	3.950	4.200	4.450	5.150	2.500
Oceanis 46	4	10	11	2.550	2.950	3.300	3.540	3.800	4.400	2.000
Sun Odyssey 469	4	10	15	2.950	3.400	3.800	4.050	4.300	4.900	2.500
Dufour 460 GL	3	10	16	3.000	3.550	3.950	4.200	4.450	5.150	2.500
Oceanis 45	4	10	17	2.650	3.300	3.800	4.100	4.300	4.800	2.000
Oceanis 45	4	10	14	2.550	3.150	3.750	3.950	4.200	4.650	2.000
Bavaria 45 Cruiser	4	9	12-13	2.550	2.950	3.400	3.725	4.050	4.550	2.000
Elan 434	4	10	08	2.350	2.600	2.950	3.100	3.300	4.100	1.800
Sun Odyssey 43	4	10	04 refit 10	2.350	2.500	2.700	2.940	3.180	4.100	1.800
Hanse 415	3	8	17	2.300	2.550	2.850	3.065	3.280	4.100	1.800
Sun Odyssey 37	3	8	03 refit 17	1.550	1.790	2.000	2.150	2.300	2.920	1.500

Standard equipment: Furling genoa, GPS plotter, Autopilot, Log-Depth-Speed, Wind indicators, VHF, Electr. Windlass (anchor), Sprayhood, Biminitop, Cockpit table, Deck shower, Inverter 12V/220V, Board-battery charger, Hot water, CD / radio, Electr. Fridge, Dinghy

Included: bed linen (min. 1 week), gas and battery consumption, final cleaning (min. 1 week), first and last night on mooring

Options: Outboarder: € 100/week and € 50 additional week, towels: € 9/pers., bed linen (additional set): € 10/pers., Gennaker: € 150/week, installation of safety net: € 150, WIFI € 20/week skipper and hostess: on request, final cleaning for short charter: € 100 until 46', € 120 over 46'

Extras payable on spot in cash or per credit card

Discounts: 5% on second week, 10% on third week, 5% boat show, 5% repeater, max. 15%

Check-in/Check-Out: 5p.m./Frid. 6p.m. + overnight until Sat. 9 a.m., weekend: fr. 6pm till Su. 6pm

Deposit / franchise: To be deposit on spot by credit card or in cash.

Transfer (single): on request

Shopping possibility: ca 5km distant there are 2 big supermarkets

Languages spoken at base: English, French, Italian

Short charter: days 50%, 3 days 55%, 4 days 70%, 5 days 80%, 6 days 90% (+ final cleaning), Weekly reservations have priority

Damage waiver: on request

ITALY

Cala dei Sardi (Sardinia), Cala de Medici (Tuscany)



15% early booking until 31.10.17, 10% until 30.11.2017, 5% until 31.12.2017, 3% until 31.01.2018

North Sardinia Sail s.r.l. - Pontedera

Sardinia							
Sun Odyssey 54 DS	5	12	09	3.550	5.500	6.700	5.000
Bavaria Cruiser 51	5	11	16	4.100	6.250	7.300	4.500
Oceanis 51.1	6	13	18	4.900	7.200	8.600	5.000
Oceanis 50 Family	5	13	10	3.600	5.550	6.750	4.500
Bavaria 50 Cruiser	5	11	08	3.100	4.700	5.400	4.500
Bavaria 50 Cruiser	5	11	07	3.050	4.650	5.350	4.500
Sun Odyssey 49 i	4	10	09	2.850	4.500	5.700	4.500
Oceanis 48	5	12	14	3.600	5.700	7.100	4.500
Bavaria Cruiser 46 Style	3	7	17	2.800	4.750	6.000	4.000
Bavaria Cruiser 46	4	9	16	2.950	4.900	6.150	4.000
Bavaria Cruiser 46	4	9	16	2.900	4.850	6.100	4.000
Bavaria 46 Cruiser	4	9	08	2.600	3.800	4.250	4.000
Sun Odyssey 45.2	4	10	01 refit 12	1.900	2.850	3.150	3.200
Oceanis 45	4	10	17	3.200	5.150	6.400	4.000
Oceanis 45	4	10	14	3.000	4.900	6.050	4.000
Oceanis 45	4	10	12	2.900	4.650	5.800	4.000
Bavaria 44	4	9	04	1.850	2.800	3.150	3.200
Bavaria 44	4	9	02 refit 13	1.850	2.800	3.150	3.200
Oceanis 43	4	10	11	2.300	3.600	4.200	3.200
Oceanis 43	4	10	09	2.200	3.450	4.100	3.200
Sun Odyssey 42i	3	8	11	2.000	3.300	3.850	3.000
Oceanis 41.1	3	8	18	2.400	3.800	4.350	3.000
Oceanis 41.1	3	8	17	2.300	3.700	4.250	3.000
Oceanis 41	3	8	13	2.050	3.400	4.000	3.000
Bavaria Cruiser 41	3	7	16	2.200	3.600	4.150	3.000
Oceanis 38.1	3	8	18	2.100	3.300	3.900	2.800
Oceanis 38.1	3	8	17	2.000	3.200	3.800	2.800
Oceanis 38	3	8	15	1.950	3.150	3.700	2.800
Sun Odyssey 379	3	8	12	1.600	3.050	3.450	2.800
Bavaria Cruiser 37	3	7	16	1.700	3.100	3.550	2.800
Oceanis 35.1	3	8	18	1.500	2.950	3.250	2.800
Bavaria Cruiser 34	3	6	17	1.400	2.700	3.150	2.800
Bavaria 31 Cruiser	2	5	08	1.250	2.000	2.150	2.000
catamarans							
Lagoon 450	6	12	18	6.300	10.300	11.600	5.000
Lagoon 450	6	12	17	6.000	10.100	11.300	5.000
Lagoon 450	4	12	13	5.400	9.200	10.750	5.000
Hélie 44	4	10	14	5.400	8.400	10.200	5.000
Lagoon 440	6	12	08	4.400	6.850	8.500	4.500
Salina 48	4	12	13	6.600	10.300	11.700	5.000
Lagoon 42	4	12	18	5.300	7.600	9.600	4.500
Lagoon 42	4	12	16	5.200	7.500	9.500	4.500
Tuscany							
Bavaria Cruiser 51	5	11	17	3.800	5.600	6.950	4.500
Oceanis 50 Family	5	13	12	3.300	5.250	6.550	4.500
Oceanis 46	4	10	10	4.850	3.950	3.100	4.000
Sun Odyssey 45	4	10	08	2.800	3.700	4.350	3.200
Bavaria 44	4	9	03 refit 14	2.150	2.750	3.350	3.200
Oceanis 43	4	10	09	2.400	3.250	4.150	3.200
Oceanis Clipper 423	4	10	06	2.200	2.800	3.450	3.000
Oceanis 411	4	10	01	1.850	2.600	3.200	2.800
Bavaria Cruiser 41	3	7	16	2.500	3.300	3.800	3.000
Bavaria 37 Cruiser	3	7	16	2.300	2.900	3.300	2.800
Sun Odyssey 35	3	8	04	1.300	2.050	2.500	2.500
Oceanis 35.1	3	8	18	1.700	2.700	3.200	2.800

Standard equipment: Furling genoa, GPS plotter, Autopilot, Sprayhood, Biminitop, Dinghy

Included: First and last night at home port

Options: End cleaning: approx. € 100 (until 31') € 120 (32'-38'), € 130 (39'-42'), € 140 (43'-44'), € 150 (45'-47'), € 170 (48'-49'), € 180 (50'-54'), € 200 catamarans. Maddalena parc permission: upon request. 1st bottle of gas € 20, outboarder € 110/week (Cala dei Sardi € 100/week (Cala de Medici), € 150 for catamarans in all bases, bedding € 6/pers. (Cala dei Sardi) € 5/pers. (Cala de Medici), towels € 14/pers (Cala dei Sardi) € 13/pers (Cala de Medici), hostess € 120/day + provisioning, gennaker € 160/week, safety net € 130 (if available), kayak € 80/week, SUP: € 80/week, 2nd gas cylinder € 18/week, Wi-Fi € 40/week (if available), € 15 inverter, € 80 bbq/week

Discounts: repeater 5%, 2 yachts 3%, 3 and more yachts 4%, max. discount 15%

Deposit / franchise: to be deposit on spot via Visa,-Mastercard

Damage waiver: € 160 - € 400, reduces deposit € 550 - € 1100

Check-In/Check-Out: Check in: Saturday 6 pm; Friday 5 pm (weekend charter)

Check out: Friday until 6 pm (overnight stay possible until 8 am); Sunday 6 pm (weekend charter)

Provisioning: possible (upon request bill + 10% commission)

transfer: Olbia - Cala dei Sardi 4 pers. € 45; minibus 8 pers. € 75

Pisa - Marina Cala de Medici 1-3 Pers. € 105; 4-8 Pers. € 130

Parking: Cala dei Sardi: € 40/week; Cala de' Medici € 85/week (both unguarded)

Languages spoken at base: German, English

Short charter: on request.

ITALY

Salerno, Tropea



10% early booking until 31.01.2018, 5% early booking until 28.02.2018

Starsail S.r.l. - Salerno

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 13.04.	14.04. - 25.05.	26.05. - 22.06.	23.06. - 10.08.	11.08. - 24.08.	Deposit
				06.10. - 31.12.	22.09. - 05.10.	08.09. - 21.09.	25.08. - 07.09.		
Currency (Price per week)				€	€	€	€	€	€
Sun Odyssey 54 DS	4	12	05	3.100	3.600	4.400	4.800	5.900	3.500
Jeanneau 53	5	12	10	3.500	4.050	5.200	5.700	6.600	3.500
Sun Odyssey 519	5	12	17	3.300	4.300	4.700	5.000	6.500	3.500
Sun Odyssey 469	4	12	14	2.800	3.500	4.000	4.400	5.400	3.000
Bavaria Cruiser 45	4	9	11	2.500	2.900	3.500	3.800	4.700	3.000
Dufour 455	4	10	07	2.300	2.700	3.300	3.600	4.300	3.000
Sun Odyssey 449	4	10	18	2.600	3.200	3.600	4.000	5.000	3.000
Sun Odyssey 439	4	10	12/13	2.400	2.800	3.400	3.700	4.500	3.000
Sun Odyssey 419	3	8	18	2.100	2.500	2.900	3.200	4.000	3.000
Bavaria 40 Cruiser	3	8	11	1.800	2.200	2.600	2.800	3.400	3.000
Grand Soleil 40	3	8	05	1.500	1.800	2.300	2.600	3.000	3.000
Sun Odyssey 39 i	3	8	08	1.500	1.800	2.300	2.600	3.000	2.500
Sun Odyssey 379	3	8	14	1.600	1.900	2.400	2.700	3.200	2.500
Dufour 365	3	8	08	1.300	1.500	2.000	2.300	2.700	2.500
Sun Odyssey 36 i	3	8	07	1.300	1.500	2.000	2.300	2.700	2.500
Catamaran Salerno & Tropea									
Lagoon 380	4	10	08	2.800	3.000	3.800	4.400	4.900	3.500

Standard equipment: GPS plotter, Autopilot, Electr. Windlass (anchor), Biminitop, Deck shower, Inverter 12V/220V, CD / radio, Dinghy

Discounts: 5% 2 weeks, 10% 3 weeks (except august), repeater 5%, 5% boat show, max 15%.

Options: Skipper: € 1050/week, outboard motor: 120/week, blister: € 150/week, bedding and towels: 15€/pax., railing net: € 150/week, end cleaning: € 120 (3 cab.), € 150 (4 cab.), € 180 (5 cab.+Kat.), SUP € 120/week.

Deposit / franchise: to be deposited on the spot in cash or with Visa-/Mastercard.

€ 2500 (until 39'), € 3.000 (40'-47'), € 3.500 (49'-56' and cat.)

Check-In/Check-Out: Saturday 6pm/Friday 6pm + overnight on board until Saturday 9am.

Transfer (single): On Request

Parking: approximately € 12/day/car

Languages spoken at base: English, Italian

One-Way: Salerno - Tropea € 400

Short charter: 2 Days 35% of week price, 3 Days 50% of week price, 4 Days 65% of week price, 5 Days 80% of week price, 6 Days 90% of week price.

ITALY

Castellammare di Stabia (Neapel)



10% early booking until 31.01.2018

Vela Charter s.r.l. - Neapel

Yacht	Cab.	Pers.	Y.o.cons.	04.08. - 24.08.	30.06. - 03.08. 25.08. - 07.09.	19.05. - 29.06. 08.09. - 28.09.	21.04. - 18.05. 29.09. - 19.10.	01.01. - 20.04. 20.10. - 31.12.	Deposit			
Jeanneau 53	5	13	15	2.600	3.300	4.800	5.200	6.100	4.500	3.600	2.600	3.000
Jeanneau 53	5	13	12	2.400	3.000	4.100	4.800	5.800	4.000	3.200	2.400	3.000
Sun Odyssey 509	5	12	13	2.200	2.800	3.900	4.500	5.200	3.700	2.900	2.200	3.000
Sun Odyssey 45	4	10	08	2.000	2.500	3.500	4.000	4.500	3.200	2.500	2.000	3.000
Catamaran												
Lagoon 450	4	11	12	3.200	4.500	5.500	6.800	8.200	5.600	4.600	3.400	3.500

Standard equipment: GPS plotter, Autopilot, Log-Depth-Speed, VHF, Electr. Windlass (anchor), Sprayhood, Biminitop, Deck shower, Inverter 12V/220V, Hot water, CD / radio, Electr. Fridge, Dinghy

Included: 1. and last night at harbour.

Options: outboard engine: € 100/week (€ 80 for every following week), bedding: € 10/pers., towels: € 5/pers., safety net: € 70/week, skipper: € 1050/week, hostess: € 1050/week, Wi-Fi: € 40/week + € 100 deposit, Gennaker € 120 + € 100 deposit, charter pack (water, 2 gas bottles, gas for outboard engine (5L), engine oil): € 50/week, final cleaning: € 150 up to 53', € 180 catamarans, transit log € 1/pers./week (from 13 years)

Discounts: 5% 2 weeks, 10% 3 weeks, 5% boat show, 5% repeater

Deposit / franchise: Visa/Mastercard

Damage waiver: Reduces deposit to € 500,- (catamaran € 1000,-), € 200,- (cat. € 350,-)

Transfer (single): Naples Airp. - C.mmare di Stabia: € 70 (1-3 pax), € 20/pax (4-10 pax), + 10 pax on request.

Check-in/Check-Out: Check in: Saturday 18.00 hrs

Check out: Friday 16.00 hrs + overnight stay until Saturday 08.00 hrs

Parking: € 84/week

Provisioning: Supermarket (Mo - Sa / 09.00-20.00): Free pick up service with private car, transfer to supermarket, shopping delivered on board without extra cost. Small shops (Mo - Sa / 09.00-13.00+16.00-20.00)

ITALY

Marina di Scarlino (Toskana)



10% early booking discount until 08.01.2018

43° Parallelo s.n.c. - Puntone di Scarlino

Yacht	Cab.	Pers.	Y.o.cons.	04.08. - 24.08.	30.06. - 03.08. 25.08. - 07.09.	19.05. - 29.06. 08.09. - 28.09.	21.04. - 18.05. 29.09. - 19.10.	01.01. - 20.04. 20.10. - 31.12.	Deposit
Currency (Price per week)									
				€	€	€	€	€	€
Sun Odyssey 33i	2	4	13	2.200	2.000	1.800	1.550	1.400	2.000
Sun Odyssey 349	3	6	16	2.800	2.400	2.100	1.900	1.650	2.500
Sun Odyssey 349	3	6	17	2.900	2.500	2.200	1.950	1.750	2.500
Sun Odyssey 419	3	6	17	3.600	3.100	2.700	2.400	2.150	2.500
Sun Odyssey 419	3	6	18	3.800	3.300	2.900	2.600	2.300	2.500
Sun Odyssey 440	4	8	18	5.100	4.500	4.000	3.600	3.200	3.000
Sun Odyssey 449	4	8	16	4.700	4.100	3.600	3.200	2.800	3.000
Sun Odyssey 449	4	8	17	4.800	4.200	3.700	3.300	2.900	3.000
Sun Odyssey 469	4	8	14	4.800	4.200	3.700	3.300	2.900	3.000
Sun Odyssey 519	5	11	18	6.200	5.500	4.800	4.200	3.800	3.500
Classic Fleet									
Elan 394 Impression	3	6	12	3.100	2.700	2.300	2.000	1.800	2.500
Sun Odyssey 42i	3	7	09	3.200	2.800	2.400	2.100	1.850	2.500
Sun Odyssey 44i	4	8	09	3.900	3.400	2.900	2.500	2.200	3.000
Bavaria 45 Cruiser	4	8	12	4.200	3.600	3.200	2.800	2.400	3.000

Standard equipment: Furling genoa, GPS plotter, Autopilot, Log-Depth-Speed, Wind indicators, VHF, Electr. Windlass (anchor), Sprayhood, Biminitop, Cockpit table, Cockpit cushions, Deck shower, Solar panels, Inverter 12V/220V, Board-battery charger, Bilge pump, Water pressure, Hot water, CD / radio, Electr. Fridge, Dinghy

Included: 1st and last night mooring at Marina di Scarlino

packages: Charter pack service: final cleaning, 1 gas bottle, bed linen (1 set p.p.), € 140/2 cabins, € 170/3 cabins, € 200/4 cabins, € 250/5 cabins.

Options: outboard engine 1st week € 100, any further week € 50; towels € 8/set (1 large + 1 small); additional bedding € 10/person; additional gas € 20;

Reling net (installed) € 150 up to 42 ft, € 200 from 43 ft, not installed: € 50; gennaker 1st week € 150, any further week € 100; Stand Up Paddle € 150/week, WiFi € 40/week.

Discounts: 5% 2 weeks, 10% 3 weeks, 5% repeater, 5% boatshow, group discount, 3 yachts 3%, from 4 yachts 5%, max. 15%

Check-in/Check-Out: Sat 5pm/Fri 6pm + night on board until 8:30am

Deposit / franchise: To be deposited on spot via Visa/Mastercard.

damage waiver: 2/3 cabins € 250 (non refundable) - reduces deposit to € 800; 4/5 cabins € 300 (non refundable) - reduces deposit to € 1.000.

Transfer (single): possible, on request

Provisioning: possible

Shopping possibility: supermarket and numerous shopping possibilities at the marina

Parking: free car park in front of the marina; inside underground parking to be paid

Languages spoken at base: english, french, italian

ITALY

Marina di Portisco (Sardinia)



early booking: 15% until 31.12.17 (excluding new catamarans 10%), 10% until 31.10.17; 5% until 31.08.17 Boomerang Yachting Charter Srl. - Olbia

Oceanis 55	5	14	15	4.200	4.800	5.300	6.100	7.400	8.200	5.000
Dufour 512	5	12	16	3.600	3.800	4.200	4.900	5.700	6.700	4.500
Sun Odyssey 509	5	12	12	3.400	3.600	3.800	4.600	5.400	6.200	4.500
Cyclades 50.5	6	13	07	2.900	3.100	3.400	3.800	4.300	5.500	3.800
Cyclades 50.5	6	13	06	2.900	3.100	3.400	3.800	4.300	5.500	3.800
Sun Odyssey 49 i	4	10	10	2.700	3.000	3.400	3.900	4.600	5.700	3.800
Sun Odyssey 49	3	8	06/07	2.100	2.400	2.600	2.900	3.400	4.000	3.500
First 47.7	4	10	03	2.100	2.400	2.700	2.900	3.300	4.000	3.500
Dufour 460	4	10	16	2.700	3.200	3.700	4.100	4.600	5.700	4.000
Sun Odyssey 45	4	10	05	2.200	2.600	2.900	3.100	3.500	4.100	3.500
Cyclades 43.4	4	10	07	1.900	2.200	2.400	2.700	3.000	3.800	3.000
Dufour 412	3	8	17	2.150	2.500	2.800	3.050	3.450	4.000	3.500
Dufour 412	3	8	17	2.150	2.500	2.800	3.050	3.450	4.000	3.500
Dufour 412	3	8	16	2.000	2.400	2.700	2.950	3.350	3.900	3.500
Oceanis Clipper 411	4	10	03	1.500	1.700	1.800	2.000	2.400	3.000	2.800
Oceanis 40	3	8	10/11	1.700	2.000	2.200	2.500	2.900	3.500	3.200
Oceanis 38	3	8	14	1.700	1.900	2.100	2.400	2.900	3.300	3.200
Oceanis 38	3	8	16	1.700	1.900	2.100	2.400	2.900	3.300	3.200
Oceanis 37	3	7	10	1.400	1.700	1.900	2.100	2.500	2.900	3.000
Oceanis 37	3	7	08	1.300	1.500	1.700	2.000	2.300	2.600	3.000
Dufour 350 Grand Large	3	8	17	1.700	1.900	2.100	2.350	2.800	3.100	3.000
Dufour 350 Grand Large	3	8	16	1.600	1.800	1.900	2.250	2.700	3.000	3.000
First 35	2	5	11	1.300	1.500	1.700	2.000	2.300	2.600	3.000
catamarans										
Lagoon 450	4	11	18	5.000	5.600	7.000	8.200	9.800	11.100	4.500
Lagoon 440	4	11	09	3.900	4.100	4.500	5.300	6.200	7.500	4.500
Lagoon 42	4	11	17/18	4.500	5.000	6.000	7.200	8.500	9.500	4.500
Lagoon 400	4	11	12	3.600	3.900	4.200	4.800	5.600	7.000	4.500
Lagoon 39	4	11	14	3.600	3.900	4.200	4.800	5.600	7.000	4.500

Standard equipment: Furling genoa, GPS plotter, Autopilot, Wind indicators, VHF, Electr. Windlass (anchor), Sprayhood, Bimini top, Deck shower, Inverter 12V/220V, Hot water, CD / radio, Dinghy

Included: dinghy, gas, first and last night at the base in July and August as well as for the entire weeks throughout the rest of the year.

Options: Final cleaning - until OC37: € 100, OC38 until D412: € 120, from 43 until 46: € 140, from F47.7 until 49: € 160, from 50.5 and catamarans: € 180 (to be paid on spot), Outboard engine: € 100/week (mono) and € 150/week. (cat.) (if available), bedding € 10/pers., towels: € 10/pers, gennaker: € 200/week (if available), safety net: € 130 (must be pre ordered, if available), SUP € 100 per week.

Discounts: 2 weeks or more 3%, Boat Show 5%, repeater 5%, flotilla 2 boats 3%, flotilla 3 and more boats 5%, max 15%.

Transfer (single): Flughafen Olbia - Portisco: € 40 till 4 pers., then € 10/ Pers.

Check-in/Check-Out: Saturday 6 p.m./Friday 6 p.m.+ overnight on board until Saturday 9 a.m.

Languages spoken at base: English, Italian, German

Provisioning: possible, additional service fee: 15% of the order.

Parking: In Portisco Marina (unattended)

ITALY

Portorosa, Tropea, Salerno, Trapani



10% early booking discount until 31.12.17

Spartivento Group SRL - Reggio Calabria

Portorosa										
Oceanis 51.1	5	12	18	3.590	4.790	5.490	6.390	6.990	3.500	
Sun Odyssey 519	5	12	17	3.290	4.490	4.990	5.390	6.590	3.500	
Cyclades 50.4	4	8	07 Ref 17	2.210	2.410	2.810	3.210	4.910	2.000	
Oceanis 50	3	8	09 Ref 17	2.210	2.510	2.910	3.310	4.410	2.000	
Oceanis 48	5	11	14	3.090	3.990	4.490	4.990	6.190	3.500	
Oceanis 48	5	10	17	3.190	4.190	4.690	5.190	6.390	3.500	
Sun Odyssey 479	4	10	18	3.190	3.990	4.490	4.990	6.390	3.500	
Oceanis 45	4	10	16	2.590	2.890	3.490	3.990	5.390	3.500	
Oceanis 45	4	10	16	2.590	2.890	3.490	3.990	5.390	3.500	
Sun Odyssey 449	4	10	17	2.590	2.990	3.590	4.090	5.490	3.500	
Oceanis 41.1	3	8	17	2.190	2.390	2.790	3.390	4.290	3.500	
Oceanis 38	3	6	15	1.790	2.090	2.390	2.890	3.890	3.500	
Oceanis 35.1	3	8	18	1.590	1.990	2.190	2.690	3.290	3.500	
Tropea										
Benetti M/S 20	4	6	05 Ref 1€	4.890	5.190	6.190	7.090	7.990	3.500	
Oceanis 48	5	11	15	3.190	3.990	4.490	4.990	6.290	3.500	
Oceanis 45	4	10	12	2.390	2.590	3.090	3.590	5.090	3.500	
Oceanis 41	3	6	16	2.090	2.190	2.690	3.290	4.190	3.500	
Sun Odyssey 349	3	6	18	1.690	1.990	2.290	2.690	3.290	3.500	
Salerno										
Oceanis 48	5	10	16	3.190	4.090	4.590	5.090	6.290	3.500	
Oceanis 45	4	10	17	2.490	2.990	3.590	4.090	5.490	3.500	
Oceanis 45	4	10	18	2.690	3.090	3.690	4.190	5.590	3.500	
Oceanis 41	3	6	13	1.990	2.190	2.590	3.190	4.090	3.500	
Trapani										
Sun Odyssey 519	5	12	16	3.190	4.390	4.890	5.390	6.490	3.500	
Oceanis 48	4	10	14	3.090	3.890	4.290	4.790	6.190	3.500	
Sun Odyssey 409	3	8	14	1.990	2.190	2.790	3.190	4.090	3.500	
catamarans										
Lagoon 450	P	4	11	18	4.190	5.090	6.090	7.390	9.290	4.000
Lagoon 450	T	6	12	14	4.090	4.790	5.790	7.090	8.690	4.000
Lagoon 42	P	6	12	17	3.790	4.690	5.490	6.990	8.890	4.000
Lagoon 42	S	6	12	18	3.890	4.690	5.590	7.190	8.990	4.000
Lagoon 420	P	6	12	08 Ref 1€	3.490	4.090	5.090	6.090	6.990	4.000
Lagoon 400	P	6	12	17	3.490	4.490	4.990	5.790	7.490	4.000
Lagoon 400	T	6	12	16	3.490	4.290	4.690	5.590	7.490	4.000
Lagoon 380	T	6	12	16	3.290	3.490	3.790	4.390	5.990	4.000
Lagoon 380	P	6	12	04 Ref 17	2.890	3.090	3.390	3.990	5.590	4.500

P= Portorosa, T= Tropea, S=Salerno, Ti=Trapani

Standard equipment: Furling genoa, GPS plotter, Autopilot, Log-Depth-Speed, Wind indicators, VHF, Electr. Windlass (anchor), Sprayhood, Biminitop, Deck shower, Swimming ladder, Board-battery charger, Bilge pump, Hot water, CD / radio, Cockpit speakers, Wifi

Included: Emergency mobile with SIM, cooking gas, mooring fees for first and last night at the base, hot water, pillows and blankets. Includes cockpit cushion, Nespresso coffee machine 220V + 1 coffee set with 10 capsules (Not available on Cyclades 50.5 & Oceanis 50)

Options: Final cleaning: 3 cabins € 120, 4 cabins € 150, 5 cabins € 170, catamarans € 200, comfort package (incl. bedsheets and 2nd gas bottle) € 15 pp.,

Ega€ di Islands Reserve Authorization € 5 pp., Outboard engine € 120/week (mono) and € 200/week (cat.), assistant (skipper or hostess) €

1.100/week + prov., spi or gennaker € 180/week (+ caution € 1500), towels € 5/pers., beach towels € 10/pers., inverter € 25/yacht/week, generator

and A/C (only for Lag 42, Oc 48 + Lag 450) € 200/week, Nespresso coffee pack € 5/10 capsules, Wi-Fi navigation € 30/5GB, safety net € 200,

early check-in (12:00 Uhr) € 150, SUP € 80/week, extra cleaning for pets € 150, refuel service € 50 + Diesel, administration fee for fines etc.: € 50,

BBQ € 50, kayak € 80/week, snorkel € 25/pers./week

Discounts: 5% Boat Show, 5% repeater client, 5% 2 weeks, 10% 3 weeks, max. discount 25%. No discounts for catamaran line.

Check-In/Check-Out: from 2PM to 7PM / until 6 PM + last night on board. Boat must be redelivered with full water and fuel tanks.

Deposit / franchise: To be deposited in cash, by Visa or MasterCard.

One-Way: Tropea-Portorosa or Portorosa-Tropea € 300,

Tropea-Salerno or Salerno-Tropea € 500,

Salerno-Portorosa or Portorosa-Salerno € 600,

Portorosa-Trapani or Trapani-Portorosa € 600,

Tropea-Trapani or Trapani-Tropea € 800,

Salerno-Trapani or Trapani-Salerno € 1000

Transfer (single): For Portorosa base: transfers available from Catania, Palermo and Messina, for Tropea base: transfers available from Lamezia Terme,

Vibo Valentia and Reggio Calabria, for Salerno base: transfers available from Salerno, Naples, Rome, for trapani base: transfers available from Trapani,

Palermo and Messina. Transfers available from 8am to 7pm. Transfers at different times/places can also be arranged.

Provisioning: On request, delivery fee € 25/boat.

ITALY

Cagliari (Sardinia)



10%* early booking discount until 31.01.2018

Carloforte Sail Charter sas - Carloforte

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 25.05. 22.09. - 31.12.	26.05. - 29.06. 08.09. - 21.09.	30.06. - 27.07. 25.08. - 07.09.	28.07. - 24.08.	Deposit
Comet 52 (incl. Skipper)	4	7	10	4.150	4.650	5.650	6.150	3.500
Oceanis 48	5	11	17	3.500	4.500	5.500	6.500	3.500
Oceanis 45	4	10	16	3.500	4.000	4.800	5.500	3.500
Sun Odyssey 42i	3	8	08	1.800	2.400	2.700	3.600	2.000
Oceanis 411	4	10	03	1.500	2.200	2.500	3.000	2.000
Oceanis 411	4	10	03	1.500	2.200	2.500	3.000	2.000
Dufour 405	3	7	11	1.800	2.400	2.700	3.600	2.000
Grand Soleil 39	3	8	12	2.000	2.800	3.500	4.000	2.500
Oceanis 393 Clipper	3	6	04	1.500	1.800	2.200	2.700	2.000
Oceanis 38	3	6	17	1.900	2.400	2.700	3.500	2.500
Oceanis 34	3	6	13	1.600	1.800	2.200	2.500	2.000
Oceanis 323	2	6	05	1.300	1.500	1.700	1.900	1.500

*ausgenommen ist der Reisezeitraum 28.07. - 25.08.2018

Standard equipment: GPS plotter, Log-Depth-Speed, Wind indicators, Deck shower, Hot water, Electr. Fridge

Options: final cleaning up to 39' € 90, 40' to 44' € 110, from 45' € 130. Outboard engine € 100/week; linen + towels € 20/set; gennaker/spi € 150/week; safety net (if available) € 80; Hostess € 800/week; stand-up paddle € 200/week + iva; inverter € 15/week, WiFi on board € 40/week, technical assistance € 30/hr.

Discounts: 15% 3 weeks, 20% 4 weeks, 10% repeater, max. 20%. No discounts for charter period 02.08.-23.08.18.

Check-In/Check-Out: Sat 6pm/Fri 6pm + night on board until 8am.

Deposit / franchise: to be deposited on spot via cash or Visa/Mastercard.

One-Way: Cagliari - Olbia, Portisco € 600,-, Cagliari - Alghero € 500,-, Cagliari - Carloforte € 300,-

Transfer (single): possible, on request

Provisioning: possible, additional 25% service fee.

Shopping possibility: Supermarket and numerous shopping possibilities nearby.

ITALY

Cagliari (Sardinia)



10% early booking discount until 31.12.17, 5% until 15.02.18

CS Charter Srl - Carloforte

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 25.05. 22.09. - 31.12.	26.05. - 29.06. 08.09. - 21.09.	30.06. - 27.07. 25.08. - 07.09.	28.07. - 24.08.	Deposit
Currency (Price per week)				€	€	€	€	€
Oceanis 54	4	11	10	3.900	4.400	5.500	6.500	4.000
Cyclades 50.5	5	13	09	3.200	3.900	4.800	5.500	3.000
Oceanis 43	3	8	11	2.000	2.400	2.800	3.700	2.500
Oceanis 411	4	10	03	1.500	2.200	2.500	3.000	2.000
First 40.7	3	8	03	1.500	1.800	2.100	2.700	1.800
Dufour 405 Grand Large	3	7	11	1.800	2.400	2.700	3.600	2.000
Grand Soleil 39	3	8	12	2.000	2.800	3.500	4.000	2.500
Oceanis 373	3	7	05	1.500	1.800	2.000	2.500	1.800
Oceanis 323	2	6	05	1.300	1.500	1.800	2.000	1.500
Sun Odyssey 32	2	6	04	1.300	1.500	1.700	1.900	1.500
Catamaran								
Lagoon 410 - S2	4	11	05	3.500	4.100	4.500	5.300	2.500

Standard equipment: GPS plotter, Log-Depth-Speed, Wind indicators, Deck shower, Hot water, Electr. Fridge

Included: dinghy, 1st and last night on the pontoon

Extras: final cleaning up to 40' € 90,-, 41' to 51' € 110,-, from 51' or catamaran € 130,-

Options: outboard engine € 100/week; linen + towels € 20/pers.; gennaker/spi € 150/week; safety net € 80; Hostess upon request; windsurf € 200/week

Discounts: 10% 3 weeks, 15% 4 weeks, 5% repeater, max. 15%. No discounts for charter period from 28.07.-25.08.17

Check-In/Check-Out: Sat 6pm/Fri 6pm + night on board until 8:00am.

Deposit / franchise: To be deposited on spot via cash or Visa (additional credit card charge 3,5%)

One-Way: Cagliari - Olbia, Portisco € 600,-, Cagliari - Alghero € 500,-, Cagliari - Carloforte € 300,-

Transfer (single): Transfer possible on request

Provisioning: possible, additional 25% service fee. Order list on request.

Shopping possibility: Supermarket and numerous shopping possibilities within walking distance of the marina

All prices, pictures and layouts in this document have been compiled carefully. However, mistakes may appear. None of the above information is contractual. Please contact us to receive your individual offer. This document supersedes all previous information.