

SPAIN

Palma de Mallorca (Marina Naviera Balear)



15% early booking discount until 31.01.2019, 10% until 31.03.2019

Sailactive S.L. - Palma de Mallorca

Yacht	Cab.	Pers.	Y.o.cons.	18.05 - 14.06	15.06 - 28.06	29.06 - 12.07	13.07 - 26.07	27.07 - 02.08	03.08 - 16.08	17.08 - 30.08	31.08 - 27.09	28.09 - 04.10	05.10 - 11.10	Final Cleaning
Currency (Price per week)				€	€	€	€	€	€	€	€	€	€	€
Bavaria Cruiser 51	5	10	16	4.510	4.710	4.970	5.110	5.410	5.710	5.410	4.810	4.110	3.810	190
Bavaria 50 Cruiser	5	10	08	3.510	3.810	4.010	4.210	4.610	4.910	4.510	3.810	3.210	2.910	190
Bavaria 46 Vision	3	9	15	3.730	4.030	4.230	4.330	4.730	4.930	4.730	4.030	3.530	3.130	2.000
Bavaria Cruiser 46	4	9	14	3.630	3.930	4.230	4.530	4.730	5.030	4.730	3.930	3.530	3.030	170
Bavaria 46 Cruiser	4	8	07	2.830	2.930	3.230	3.430	3.530	3.730	3.530	3.030	2.630	2.230	170
Bavaria Cruiser 45	4	9	13	3.530	3.730	4.030	4.330	4.530	4.730	4.530	3.830	3.430	2.930	170
Bavaria 39 Cruiser	3	7	06	1.950	2.050	2.250	2.350	2.620	2.850	2.650	1.950	1.750	1.650	150
Hanse 325	2	6	14	1.770	1.870	2.070	2.270	2.570	2.670	2.570	2.070	1.870	1.570	130
Bavaria Cruiser 32	2	6	10	1.670	1.770	1.970	2.070	2.470	2.570	2.470	1.970	1.770	1.470	130
catamarans														
Lagoon 52 Incl. Skipper	5	14	16	12.600	12.600	14.100	14.100	14.800	14.800	14.800	13.600	12.600	10.400	450
Lagoon 450	6	10	17	7.140	7.540	8.240	9.540	9.940	10.440	8.940	8.340	6.040	5.540	260
Lipari 41	6	10	10	3.770	3.970	4.470	4.370	5.070	5.470	4.370	4.070	3.570	2.860	230
Nautitech Open 40	4	10	15	4.570	4.870	5.070	5.270	6.470	6.670	5.570	5.070	3.570	3.070	230
Lagoon 380*	4	10	05	3.270	3.570	4.070	4.270	4.470	4.670	4.170	3.570	2.870	2.570	230

*Lagoon 380 from/to Cala d

Standard equipment: Furling genoa, GPS plotter, Autopilot, Log-Depth-Speed, Wind indicators, VHF, Electr. Windlass (anchor), Sprayhood, Bimini top, Cockpit cushions, Deck shower, Swimming ladder, Inverter 12V/220V, Hot water, CD / radio, Cockpit speakers, Dinghy

Options: Final cleaning (payable on spot, see above) Bedsheets + towels € 20/person, Cabrera permit € 15 + national park fees, € 100 SUP, outboarder € 100/week, safety net on request + children life vest free of charge.

Discounts: 2 weeks: 5%, 3 weeks: 10%, 4 weeks 15%, repeater: 5%, fleet discount: 5%, Max: 20%

Check-in/Check-Out: Saturday 4pm (earlier if possible) / Friday until 4:30pm + night on board until Saturday 8am.

Deposit / franchise: Security Deposit € 2000 (Payable at the base), Security Deposit Lagoon 52 € 1000

Damage waiver: Monohulls/catamarans € 250, remaining security deposit € 500.

Shopping possibility: supermarket at the marina. Provisioning list possible.

Provisioning: Use our new provisioning order service:

Order the food and supplies for your yacht charter in Mallorca conveniently with our order form **Foodcrewser**. Enter the port, name and time of delivery and send us your order form - the food will be delivered directly to the ship.

Languages spoken at base: German, English, Spanish, French, Italian, Dutch

SPAIN

Palma de Mallorca, Gran Canaria*



Early booking: 10% discount for any charter booked 6 months prior the departure.

VIVA Yacht Charter & Broker - Palma de Mallorca

Yacht	Cab.	Pers.	Y.o.cons.	30.03. - 26.04. 19.10. - 01.11.	27.04. - 17.05. 05.10. - 18.10.	18.05. - 21.06. 21.09. - 27.09.	22.06. - 26.07. 17.08. - 20.09.	27.07. - 16.08.	28.09. - 04.10.	Deposit
Currency (Price per week)				€	€	€	€	€	€	€
Monohulls										
Sun Odyssey 519	5	13	17	2.250	3.170	4.495	4.695	5.595	3.895	2.500
Dufour 512 Grand Large	5	12	17	2.250	3.170	4.495	4.695	5.595	3.895	2.500
Dufour 512 Grand Large	5	12	16	2.250	3.170	4.495	4.695	5.595	3.895	2.500
Dufour 500 Grand Large	5	12	15	2.070	2.795	4.295	4.395	5.390	3.795	2.500
Oceanis 48	5	12	15	2.070	2.695	4.195	4.295	5.290	3.695	2.500
Bavaria 46 Cruiser	4	10	15	1.870	2.195	3.595	3.795	4.595	3.195	2.500
Bavaria 46 Cruiser	4	10	15	1.870	2.195	3.595	3.795	4.595	3.195	2.500
Dufour 460 Grand Large	4	10	18	1.990	2.495	3.795	3.995	4.795	3.395	2.500
Dufour 460 Grand Large	4	10	16	1.970	2.395	3.695	3.895	4.695	3.295	2.500
Dufour 412 Grand Large	3	8	16	1.670	1.995	2.795	3.110	3.595	2.695	2.500
Dufour 410 Grand Large	3	8	15	1.670	1.995	2.795	3.110	3.595	2.695	2.500
catamarans										
Bali 4.5	4	11	16	2.895	4.295	6.395	7.170	9.795	6.130	2.500
Bali 4.3	4	11	17	2.595	3.895	5.995	6.595	8.895	5.350	2.500
Lagoon 39	4	12	16	2.170	3.170	3.995	4.795	6.390	3.850	2.500

* Winter season

Standard equipment: Furling genoa, GPS plotter, Autopilot, Radar, Log-Depth-Speed, VHF, Electr. Windlass (anchor), Sprayhood, Biminitop, Cockpit cushions, Bilge pump, Hot water, Convertible saloon, CD / radio with USB, Dinghy

Included: WiFi at the base, first and last night by Steg-Viva.

endcleaning: The prices includes the final cleaning, to be paid at check-in. All discounts are calculated on base of charter price less final cleaning € 120/3 cabins, € 150/4 cabins, € 180 for 5 cabins and cats).

Options: Outboarder: € 95/week, gas bottle € 10, bedding set: € 15/pers. (sheets for € 7,50 obligatory if crew don't bring them themselves), pets and hard-top cases are not allowed on board. Please ask for procedure guide to order Cabrera permission directly.

Discounts: 2 weeks 10%, 3 weeks and more 15%, Charter repeat clients 5%, Boat show 5%, 2 or more booked yachts 5%; max. 15% + 5%.

Deposit / franchise: € 2.500 to be deposited on spot by Visa or MasterCard.

Damage waiver: € 170/week, non-refundable but reduces the deposit to € 390. Payable on the spot in cash. Not possible for one-way trips to/from Canary Islands.

Check-In/Check-Out: Check-in Sa. 17.00, check-out Fr. 17.00 (with full tank) + overnight till Sa. 8.30 o'clock

Provisioning: Use our new provisioning order service:

Order the food and supplies for your yacht charter in Mallorca conveniently with our order form **Foodcrewser**. Enter the port, name and time of delivery and send us your order form - the food will be delivered directly to the ship. In Gran Canaria: by request.

Languages spoken at base: German, English, Spanish.

SPAIN

Palma de Mallorca



10% early booking until 30.11.18

Sun Charter GmbH & Co KGaA, Betriebsstätte Spanien - Palma de Mallorca

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 26.04. 19.10. - 31.12.	27.04. - 07.06. 05.10. - 18.10.	08.06. - 28.06. 14.09. - 04.10.	29.06. - 12.07.	13.07. - 13.09.	Deposit
Currency (Price per week)				€	€	€	€	€	€
Jeanneau 57	5	12	11	2.740	4.240	5.640	5.940	6.540	3.500
Jeanneau 54	5	10	17	2.740	4.240	5.640	5.940	6.540	3.500
Sun Odyssey 509	5	10	12	2.340	3.440	4.640	5.040	5.640	3.500
Dufour 500	5	10	14	2.240	3.540	4.840	5.240	5.840	3.500
Dufour 460	4	9	16	1.920	2.920	4.320	4.420	4.820	2.500
Sun Odyssey 44i	4	8	09-11	1.820	2.720	3.420	3.520	3.920	2.500
Sun Odyssey 439	4	8	12	1.720	2.620	3.220	3.320	3.520	2.500
Dufour 412	3	7	16-18	1.500	2.300	3.200	3.300	3.500	2.500
Sun Odyssey 409	3	7	11	1.400	1.900	2.900	3.000	3.200	2.500
Dufour 382	3	6	15	1.300	2.100	2.800	2.900	3.100	2.500
Dufour 350	3	6	16	900	1.500	2.100	2.300	2.400	2.500
Dufour 335	2	5	14	800	1.400	2.000	2.200	2.300	2.500
Catamaran									
Helia 44	3	6	17	3.160	4.460	5.860	5.960	6.760	3.500

Standard equipment: GPS plotter, Autopilot, Log-Depth-Speed, Wind indicators, VHF, Electr. Windlass (anchor), Sprayhood, Biminitop, Hot water, CD / radio, Dinghy

Included: Endcleaning is contained in weekly prices. For each additional week price is reduced by amount of end cleaning. € 100 to 42', € 120 to 49', € 140 starting from 50', cat € 160

Options: Blister € 100/Charter (to be paid with contract), bedding € 12/set, towels € 6/set, Outboarder (inkl. 5l OB-mixture) € 100/1st week, € 50 each further week, reling net € 80, Wifi € 40/week, SUP € 90/week (to be paid with contract)

Discounts: 10% for 3rd week and following (without cleaning), max. 10% (long term discount excluded).

Check-In/Check-Out: Saturday 6:00pm/Friday 4:00pm + overnight on board until Saturday 8:00am

Deposit / franchise: € 2.500, >50' € 3.500 to be deposited on spot via Visa/Mastercard.

Damage waiver: € 200/week. Reduces deposit to € 500.

Shopping possibility: Supermarket and shops close by

Provisioning: Use our new provisioning order service:

Order the food and supplies for your yacht charter in Mallorca conveniently with our order form **Foodcrewser**. Enter the port, name and time of delivery and send us your order form - the food will be delivered directly to the ship.

Languages spoken at base: German, English, Spanish.

SPAIN

Porto Colom - Mallorca



15% early booking until 31.10.18, 10% until 30.11.18, 5% until 31.12.18, 3% until 31.01.19

North Sardinia Sail s.r.l. - Pontedera

Bavaria Cruiser 51	5	11	16	4.650	5.900	7.400	4.500
Oceanis 50 Family	6	13	10	3.400	5.400	6.500	4.500
Bavaria 50 Cruiser	5	11	07	2.950	4.350	5.300	4.500
Oceanis 46	4	10	11	2.850	4.450	5.200	4.000
Sun Odyssey 44i	4	10	10	2.800	4.250	4.950	3.500
Sun Odyssey 42i	3	8	08	2.225	3.350	4.200	3.000
Oceanis 37	3	8	13	1.950	2.900	3.500	2.800
Sun Odyssey 36 i	3	8	09	1.550	2.600	3.050	2.500
catamarans							
Lagoon 440	4	12	07	4.200	6.900	8.900	4.500
Lagoon 40	4	12	19	4.200	6.950	8.800	4.500
Lagoon 400 S2	4	12	16	4.100	6.850	8.700	4.500

* Segelerfahrungsnachweis nötig für BAREBOAT CHARTER

Standard equipment: Furling genoa, GPS plotter, Autopilot, Sprayhood, Biminitop, Dinghy

Included: First and last night at home port

Options: Final Cleaning: € 135 (<42'), € 145 (43'-46'), € 165 (47'-51'), € 190 (Cat.). 1st bottle of gas € 22, 2nd 22€, outboarder € 110/week (€ 160 for catamarans), bedding and towels € 19/pers., Skipper € 180/day & prov. hostess € 150/day + provisioning, gennaker € 200/week, safety net € 200 (if available), SUP: € 145/week, WiFi € 40/week (if available).

Discounts: repeater 5%, 2 yachts 3%, 3 and more yachts 4%, max. discount 15%

Deposit / franchise: to be deposit on spot via Visa or Mastercard. (No Amex)

Damage waiver: SO 36i € 190 reduces Deposit to € 600, Oceanis 37 + SO 42i € 200 reduces Deposit to € 700, SO 44i + Oceanis 46 € 250 reduces Deposit to € 750, Bav Cr. 51 € 300 reduces Deposit to € 850, Lag 400 + Lag 440 € 400 reduces Deposit to € 950

Check-In/Check-Out: Check in: Saturday 6 pm; Friday 5 pm (weekend charter)

Check out: Friday 4.30 pm - 5.30 pm (overnight stay possible until 8.30 am); Sunday 6 pm (weekend charter)

transfer: Palma - Porto Colom (on request)

Provisioning: Use our new provisioning order service:

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Languages spoken at base: German, English

SPAIN

Palma de Mallorca (La Lonja Marina)



5% early booking 6 months prior to charter start

ECC Yachtcharter - Santa Cruz de Tenerife

Canary Islands							
Lagoon 380	4	10	14	2.900		2.700	2.500
Beneteau 50	5	13	10	3.300		3.300	3.100
Jeanneau 519	5	13	18			4.000	4.000
Jeanneau 509	5	13	15	3.400		3.400	3.100
Sun Odyssey 449	4	10	16			3.200	3.200
Sun Odyssey 419	3	8	17	2.800		2.800	2.800
Sun Odyssey 349	3	6	2015	1.200		1.200	1.200
Oceanis 43	4	10	09	2.200		2.400	2.200
Oceanis 423	4	10	03	1.900	1.900	1.900	1.700
Oceanis 41	3	8	12	2.300		2.300	2.200
Oceanis 393	3	8	03	1.500	1.500	1.500	1.200
Oceanis 37	3	6	11	1.600		1.700	1.400
Bavaria 50 Cruiser	5	10	07	2.900		2.800	2.500
Bavaria 45	4	10	13	2.800	2.900	2.800	2.500
Bavaria 45 Cruiser	4	8	13	2.800		2.800	2.500
Bavaria 39 Cruiser	3	8	05	1.700		1.700	1.500
Bavaria 37	3	7	06	1.500		1.500	1.300
Mallorca							
Lagoon 380	4	10	14	5.900	4.100	3.200	2.500
Beneteau 50	6	13	10	5.500	4.000	3.500	2.500
Sun Odyssey 519	5	13	16	6.900	5.300	4.900	2.500
Sun Odyssey 509	5	12	2015	6.100	4.800	4.300	2.500
Sun Odyssey 449	4	10	19	5.000	4.100	3.800	2.500
Sun Odyssey 419	3	8	17	4.100	3.200	2.800	2.500
Sun Odyssey 349	2	5	2016	2.400	2.200	1.900	2.500
Oceanis 43	4	10	09	3.500	2.700	2.300	2.500
Oceanis 41	3	8	12	3.500	2.700	2.300	2.500
Oceanis 37	3	6	11	2.900	2.200	1.700	2.500
Bavaria 50	5	10	07	4.300	3.100	2.900	2.500
Bavaria 45 Cruiser	4	8	13	4.300	3.300	2.900	2.500
Bavaria 39 Cruiser	3	8	05	2.900	1.900	1.700	2.500
Bavaria 37	3	8	11	2.900	2.200	1.700	2.500
Bavaria 37	3	7	06	2.500	2.000	1.500	2.500

Standard equipment: GPS, Autopilot, Dinghy

Discounts: 2 weeks 10%, 3 weeks 15%, boatshow 5%, repeat client 5%, 5 % Early booking discount (6 months before Charter) max. 15%.

Options: final cleaning: 2-3 cabins € 100, 4 cabins 130, 5 cabins + cat € 150. Skipper € 190/day + prov, linen € 15/pers, towels 8/pers. outboarder € 95/week, gas € 20, Pets € 50

Deposit / franchise: to be deposited on spot via Master-/Visacard

One-Way: Please ask for dates of oneways to/from the Canaries.

Check-In/Check-Out: 5:00pm/09:00am or according to agreement.

Provisioning: Use our new provisioning order service:

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All prices, pictures and layouts in this document have been compiled carefully. However, mistakes may appear. None of the above information is contractual. Please contact us to receive your individual offer. This document supersedes all previous information.