THAILAND

Phuket (Yacht Haven Marina)

Asia Marine Ltd. - Phuket

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 04.01.	05.01. - 15.03.	16.03. - 30.04.	01.05. - 31.10.	Deposit
Currency (Price per week)				**€**	**€**	**€**	**€**	**€**
Hanse 400	3	6	07	**3.500**	**3.220**	**2.450**	**1.680**	**2.500**
Cyclades 39.3	3	6	08	**3.500**	**3.220**	**2.450**	**1.680**	**2.500**
Hanse 385	3	6	17	**3.500**	**3.220**	**2.450**	**1.680**	**2.500**
Hanse 315	2	4	06	**2.750**	**2.450**	**1.600**	**1.100**	**2.500**
catamarans								
Saona 47	5	10	18	**12.220**	**10.900**	**9.500**	**7.500**	**5.000**
Lipari 41	4	8	09	**6.300**	**5.950**	**4.900**	**3.290**	**4.000**
Lucia 40	4	10	17	**8.120**	**6.860**	**5.530**	**3.430**	**4.000**
Nautitech 40	4	10	16	**8.120**	**6.860**	**5.530**	**3.430**	**4.000**
Lagoon 380	4	8	06	**5.740**	**5.390**	**4.340**	**2.940**	**4.000**

Standard equipment: Furling genoa, Battened mainsail, GPS plotter, Autopilot, Wind indicators, VHF, Electr. Windlass (anchor), Biminitop, Deck shower, Fans in cabins and saloon, CD / radio, Snorkeling equipment, Dinghy
Included: outboarder, bedding and towels.
Extras: national park fees
Options: skipper € 150/day + prov., cook € 110/day + prov., Cannoe € 20/day, Wifi € 5/day, Safety net € 100, The yacht must be returned clean.
Discounts: 2 weeks: 5%, 3 weeks: 8%, 4 weeks and more: 10%, Boat show: 5%, Repeater: 5%, Max. 15%
Check-In/Check-Out: daily noon to noon
Transfer (single): Airport Phuket - Marina possible, cost on request.
Provisioning: Basic provisioning is available at the marina. Limited fresh supplies are available in the local village, a 10mins walk from the base. Large supermarkets can be found 30 minutes drive from the Marina.
Languages spoken at base: English

THAILAND

Yachthaven Marina Phuket

Daily rates. We will gladly send you a detailed offer. **Elite Charters Co. Ltd - Phuket**

Yacht	Cab.	Pers.	Y.o.cons.	01.05. - 01.11	01.11. - 21.12. 15.03. - 01.05.	21.12. - 05.01.	05.01. - 15.03.	Deposit
Currency (Price per day)				**€**	**€**	**€**	**€**	**€**
Bavaria Cruiser 56 (A/C*)	3	6	15	**410**	**670**	**830**	**720**	**3.000**
Bavaria C45 (A/C*)	4	8	18	**370**	**620**	**800**	**700**	**3.000**
Bavaria C45	4	8	18	**350**	**590**	**780**	**670**	**3.000**
Bavaria Cruiser 46	3	6	16	**330**	**520**	**730**	**620**	**3.000**
Bavaria 45 Cruiser	4	8	11	**300**	**480**	**690**	**600**	**3.000**
Oceanis 40	3	6	08	**240**	**350**	**500**	**430**	**3.000**
Sun Odyssey 40	3	6	01	**200**	**300**	**430**	**380**	**3.000**
Bavaria 39 Cruiser	3	6	06	**240**	**330**	**480**	**420**	**3.000**
Bavaria 38 Cruiser	3	6	08	**240**	**330**	**480**	**410**	**3.000**
Bavaria 37 Cruiser	3	6	07	**230**	**300**	**440**	**370**	**3.000**
Bavaria 34 Cruiser	2	4	08	**200**	**270**	**410**	**330**	**3.000**
Bavaria Cruiser 33	2	4	13	**220**	**320**	**460**	**390**	**3.000**
Bavaria 32 Cruiser	2	4	11	**200**	**290**	**420**	**350**	**3.000**
catamarans								
Lagoon 450 S (A/C*)	4	10	19	**680**	**1.120**	**1.550**	**1.310**	**5.500**
Lagoon 450 (A/C*)	4	10	12	**560**	**930**	**1.380**	**1.170**	**4.000**
Lagoon 450 (A/C*)	3	8	12	**590**	**930**	**1.380**	**1.170**	**4.000**
Lagoon 42 (A/C*)	4	8	19	**610**	**1.000**	**1.450**	**1.310**	**5.500**
Island Spirit IS 410	4	8	19	**460**	**770**	**1.140**	**970**	**4.000**
Lagoon 400 S2 (A/C*)	4	10	15	**480**	**790**	**1.200**	**1.010**	**4.000**
Lagoon 400 S2 Prem. (A/C*)	4	10	15	**480**	**790**	**1.200**	**1.010**	**4.000**
Lagoon 400 (A/C*)	4	10	12	**480**	**780**	**1.140**	**970**	**4.000**
Nautitech Open 40 (A/C*)	4	9	16	**490**	**790**	**1.160**	**980**	**4.000**
Nautitech Open 40 (A/C*)	4	10	16	**490**	**790**	**1.160**	**980**	**4.000**
Lagoon 380	4	10	15	**420**	**720**	**990**	**850**	**3.000**
Mahe 36	3	8	13	**340**	**520**	**710**	**620**	**3.000**

Standard equipment: GPS plotter, Autopilot, Biminitop, Dinghy
Included: final cleaning, outboard engine, GPS plotter, linen, bedding & towels (1 set/week), cooking gaz, full water tanks, snorkelling equipment
Extras: National Park fees
Options: Spi/cruising chute € 25/day + extra-deposit (not available on all yachts), skipper € 150/day + provisioning, cook € 110/day + provisioning, safety net € 150, *extra charge of € 5 (excl. diesel) per running hour for generator and a/c, Kayak € 20/day
Discounts: 5% starting 8 days and more, 8% 14 days and more, 10% 21 days and more, 5% repeater (except Lagoon 42), 5% boat show (except Lagoon 42), 15% max. discount.
Check-In/Check-Out: takeover and re-delivery every day at 12 noon. Minimum charter duration 5 days, Christmas and New Year minimum 7 days
Deposit / franchise: Credit card VISA/MasterCard (not AMEX). Cash OK as long as the charterer/skipper has a valid credit card (for insurance). In case of a Cash deposit, 10 Euros will be deducted from the charterers credit card, and reimbursed afterwards.
Transfer (single): in car or minibus: € 20-50/one way (price depends on number of passengers, hotel and berth place of the yacht)
Provisioning: recommended for the first days, list on request + € 90 service charge
Languages spoken at base: English, Thai

THAILAND

Phuket (Yacht Haven Marina)

5% early booking until 6 months prior to charter start — **North Sardinia Sail s.r.l. - Pontedera**

Yacht	Cab.	Pers.	Y.o.cons.	- 20.12.19	21.12.19 - 04.01.20	05.01.20 - 18.12.20	Deposit
Currency (Price per week)				**€**	**€**	**€**	**€**
Catamaran							
Lagoon 450	4	10	14	**7.140**	**11.421**	**9.569**	**4.500**
Lagoon 42	4	10	17	**8.330**	**11.550**	**9.520**	**4.500**
Lagoon 40	4	10	19	**6.027**	**8.820**	**7.427**	**4.000**
Lagoon 380	4	10	19	**5.292**	**7.280**	**5.292**	**3.500**

Standard equipment: Furling genoa, GPS plotter, Autopilot, VHF, Sprayhood, Biminitop, Dinghy
Options: Final Cleaning € 180. SUP € 20/day (if available), safety net € 180, Kayak € 20/day (if available), fishing rod € 10/day, Nespresso machine with 50 capsules € 50, skipper € 150/day + prov., hostess € 130/day + prov., In case of fuel or water tank not fully filled at check-out: diesel and water cost + € 100 fee.
Included: First and last night in the home port, First bottle of gas, bed linen, towels, outboard.
Discounts: 3% for 2 or more weeks, 3% for 2 yachts, 4% for 3 or more yachts, 5% repeater, maximum discount 15%.
Deposit / franchise: preferred cash.
Damage waiver: depending on the size of the yacht € 245 - € 315, reduces deposit to € 800 - € 1000
Check-In/Check-Out: Check in: 15:00; Check out: The day before disembarkation at 11:00
Transfer (single): up to 8 persons € 45 one-way
Provisioning: Invoice amount + delivery charge € 90
Languages spoken at base: English

All prices, pictures and layouts in this document have been compiled carefully. However, mistakes may appear. None of the above information is contractual. Please contact us to receive your individual offer. This document supersedes all previous information.