

CARIBBEAN

Martinique, Guadeloupe, St. Martin, Tortola



5% early booking until 6 months prior to charter start

VPM Yachtcharter - EIS Finance SARL - Courbevoie

Yacht	Cab.	Pers.	Y.o.cons.	19.12.20 - 01.01.21	04.01. - 03.04.	04.04. - 08.05.	09.05. - 16.10.	17.10. - 18.12.	Deposit
Currency (Price per week)				€	€	€	€	€	€
Monohulls - Martinique - Le Marin, Guadeloupe - Le Gosier, St. Martin/Sint Maarten Princess Marina									
Oceanis 54	5	9	09	6.000	4.500	3.500	2.950	3.500	4.570
Catamarans - Martinique - Le Marin, Guadeloupe - Le Gosier, St. Martin/Sint Maarten Princess Marina									
Lagoon 620 incl. Crew & F	6	12	15	20.280	20.280	20.280	20.280	20.280	
Lagoon 450 S	6	10	18	7.500	5.800	4.500	4.250	4.500	4.570
Lagoon 450 S Waterm.	5	9	17	7.500	5.800	4.500	4.250	4.500	4.570
Lagoon 450 S	6	10	16	7.500	5.800	4.500	4.250	4.500	4.570
Lagoon 450	6	12	13	7.000	5.400	4.300	3.900	4.300	4.570
Nautitech 441	6	12	10	5.820	4.700	4.000	3.050	4.000	4.570
Lagoon 42	4	10	17	6.600	5.300	4.000	3.500	4.000	4.570
Lagoon 42	4	10	18	6.600	5.300	4.000	3.500	4.000	4.570
Lagoon 42	4	10	17	6.600	5.300	4.000	3.500	4.000	4.570
Lagoon 42	4	10	17	6.600	5.300	4.000	3.500	4.000	4.570
Lagoon 42	4	10	17	6.600	5.300	4.000	3.500	4.000	4.570
Lagoon 42	4	10	16	6.600	5.300	4.000	3.500	4.000	4.570
Lagoon 40	4	10	18	6.250	4.800	3.900	3.300	3.900	4.570
Lagoon 40	4	10	18	6.250	4.800	3.900	3.300	3.900	4.570
Lagoon 400 S2	4	10	17	6.000	4.600	3.850	3.100	3.850	4.570
Lagoon 400 S2	4	10	16	6.000	4.600	3.850	3.100	3.850	4.570
Lagoon 400 S2	4	10	13	5.800	4.300	3.650	3.000	3.650	4.570
Lagoon 400 S2	4	10	13	5.800	4.300	3.650	3.000	3.650	4.570
Lagoon 400	4	10	12	5.800	4.300	3.650	3.000	3.650	4.570
Lagoon 380 S2	4	8	18	5.150	3.800	3.240	2.620	3.240	4.000
Lagoon 380 S2	4	8	15	5.000	3.700	3.150	2.540	3.150	4.000
Lagoon 380 S2	4	8	13	5.000	3.700	3.150	2.540	3.150	4.000
Lagoon 380 S2	4	8	13	5.000	3.700	3.150	2.540	3.150	4.000

Included: GPS, autopilot, outboarder, el.windlass, bedding + linen, towels, snorkeling equipment (2/yacht), ventilator in cabins and saloon. Generator and air-conditioning on L 620, L 500. First and last night on the VPM ponton.

Options: On demand (for Martinique/St. Martin payable on spot - for Guadeloupe/Tortola payable with contract):

Endcleaning: Monohull up to 38 ft € 135; from 39 - 45 ft € 165; from 46 to 49 ft € 190, 50 ft and over: € 210; Catamarans up to 40 ft € 210; from 41 to 45 ft € 230, from 46 to 49 ft € 250, 50 ft and more € 275 (security for the end cleaning costs to be deposited on spot), kayak/SUP € 80/week (deposit € 200), charcoal BBQ € 40/week, full board 1 - 4 guests € 45/person/night, more than 4 guests € 40/person/night. extra Snorkeling equipment EUR 15/set. Crew-change during charter € 200 (includes administr. costs, change of linen/towels; 1 night at the VPM pontoon, does not include cleaning), extra set linen/towels € 15/person.

Mandatory extra fees (payable on spot): BVI Cruising Tax: (approx. prices which are subject to change) for boats based outside BVI \$ 16/pers./day.

(charter boats based in BVI, \$ 6/pers/day please ask us about this)

Environmental Levy Virgin Islands: USD 10 apply to visitors as of age of min. 3 years, entering the Virgin Islands.

Visar search & rescue fee € 2/pers./charter.

Airport Departure Tax: USD 20/pers.

National Park Mooring Permit Tortola: (approx. prices which are subject to change due to authority enforcements during the season) € 19/yacht/w. up to 4 pers., € 27/yacht/w. 5-6 pers., € 34/yacht/w. 7-8 pers., € 42/yacht/w. 9-10 pers., € 5/w. for each extra pers/week - above 8 days will be considered as 2 weeks. Foreign based boats pay two times the above mentioned amount.

natural park fee € 3/pers./charter

Service Fee for filling up fuel tanks: fuel costs + € 100 surcharge.

Minimum charter: 7 nights, Christmas and New Year period: 10 nights For less than 7 nights a surcharge of 30% is applicable on these rates.

Discounts: 14 - 20 days: 5%, 21 - 27 days: 10%, 28 days and more: 15%, Repeater: 5%, Boatshow: 5%, Group discount 5 yachts and more 5% (on top of longterm discounts only 3 discounts can be cumulated).

Deposit / franchise: To be paid at embarkation with: Visa ? Mastercard or cash.

Clients using credit card: please contact your bank and let them know about the transaction, should deposit with card be refused at embarkation clients will be obliged to sign the non refundable damage waiver. For bookings longer than 2 weeks the deposit has to be transferred to our account prior departure or be deposited in cash on spot.

Damage waiver: up to 43' € 30/day (minimum € 210)+refundable security deposit € 500, from 44' € 35/day (minimum € 245)+refundable security deposit € 750, (spi/blister are not covered, payable at the own expense of the client in case of loss, theft or damage). Damage waiver obligatory with skipper.

The damage waiver has to be booked with the booking confirmation and is not bookable on spot.

BESTSERVICE: Embarkation: 6 pm daily. **Disembarkation:** 10 am daily. The charter contract starts at 18h, however, the technical check in and chart briefing will take place in the morning after contract started. No departure from the base at the first evening of contract. Drop off with diesel tanks filled up. Fees for not refueling: Diesel +€ 100.

Transfer (payable on spot):

St. Martin Juliana Airport - Anse Marcel Base oneway up to 2 Pers. € 45, additional pers. € 17, Grand case Airport - Anse Marcel Base oneway up to 2 Pers. € 40, additional Pers. € 12.

Guadeloupe Les Abymes Airport - Base Port de Plaisance oneway 1-3 Pers. € 42, 4-5 Pers. € 46, 6-8 Pers. € 55

Martinique Le Lamentin Airport - Le Marin Base oneway 1-6 pers. € 77, 7 Pers. € 90, 8 Pers. € 100, 9-12 Pers. € 150, 13-15 pers. € 170.

Tortola Beef Island Airport - Manuel Reef Marina one way US\$ 20,-/pers.

One-Way: (Availability on request) Martinique to: St. Lucia € 550; St. Vincent € 750, Union € 975, Grenada € 1250, Guadeloupe € 600, St. Martin /St. Barth € 1365, Antigua € 885, Tortola € 1560

Guadeloupe to: St. Lucia € 845, St. Vincent € 975, Union € 1235, Grenada € 1430, St. Martin /St. Barth € 900, Antigua € 585, Tortola € 1170

St. Martin to: St. Lucia € 1300, St. Vincent € 1690 Union € 1690, Grenada € 1690, Antigua € 650 St. Barths € 500, Tortola € 845, Martinique € 1300, Guadeloupe € 900

Provisioning: possible

Race Conditions: A minimum charter period of 10 days is required, only long term discounts are applicable, no special discounts. One way costs have to be paid. **Extra race costs: Race Regatta Package** (including: briefing, preparation gauging of sails, registration, technical assistance during race excl. RORC): Saint Martin Heineken Regatta: € 1100 Euro; Antigua Sailing Week € 1300; BVI spring regatta Tortola € 1100; RORC Caribbean 600 Antigua € 1300

Race deposit: VPM requires a special race deposit (double than the normal bookings rate) which must be sent to the central office before departure. The special race deposit will be applicable during the regatta period. No damage waiver and do credit card accepted.

Regatta Surcharge up to 42' € 1400, 43'-50'1500, 51' and bigger € 1600.

additional informations: Summer-special: 09.05.-10.07.2020 and 08.08.-30.10.2020 - 30% on daily rate (min. 14 days) only at Martinique, Guadeloupe and St.Martin (not valid for Lagoon 620; no other discount applicable).

CARIBBEAN

Martinique (Le Marin)



Star Voyage Antilles - Paris

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 06.01.	07.01. - 24.04.	25.04. - 16.05.	17.05. - 19.07.	Deposit
				19.12. - 31.12.		20.07. - 19.08. 16.11. - 18.12.	20.08. - 15.11.	
Currency (Price per week)				€	€	€	€	€
Sun Odyssey 54 DS	4	10	10	6.000	4.800	3.500	3.100	4.200
Sun Odyssey 42i	3	8	11	3.700	2.900	2.200	1.900	3.000
Oceanis 41.1	3	8	19	3.900	3.100	2.400	2.100	3.000
catamarans								
Lagoon 52*	6	13	18	12.400	10.400	8.400	7.700	1.400
Lagoon 52*	6	13	16	12.400	10.400	8.400	7.700	1.400
Saba 50	6	14	16-19	11.000	9.000	6.500	6.000	6.000
Lagoon 46	4	12	20	8.200	6.200	4.400	4.000	5.000
Lagoon 450S	6	10	15-19	7.700	5.600	3.900	3.600	5.000
Hélia 44	6	10	17	7.700	5.600	3.900	3.600	5.000
Lagoon 42	4	10	17-20	6.200	5.000	3.700	3.300	4.500
Lipari 41	6	8	15	5.700	3.900	3.000	2.600	4.000
Lagoon 400	6	10	16-18	5.700	4.300	3.000	2.600	4.000
Lagoon 40	4	10	19	6.000	4.600	3.300	3.000	4.000
Lagoon 39	4	10	16	5.700	3.900	3.000	2.600	4.000
Lagoon 380	4	8	15	5.300	3.400	2.200	2.500	4.000
Lagoon 380	4	8	19/20	5.600	3.700	2.700	2.400	4.000

Standard equipment: GPS plotter, Autopilot, Biminitop, CD / radio, Dinghy

additional informations: *Skipper included in the price

Included: bedding, towels, dinghy with outboarder, snorkeling equipment

Options: End cleaning: € 150 (mono up to 45'), € 185 (Mono from 46' + Cat up to 41'), € 220 (Cat from 41' - 45'), € 250 (Cat from 46'), skipper: < 50' € 180/day + prov., > 51' € 200/day + prov., hostess: < 50' € 140/day + prov., > 51' € 160/day + prov., kayak, SUP: € 20/day, WiFi: € 10/day, crewchange € 200, BBQ on request

Discounts: Long Term Discounts: 5% = 2 weeks, 10% = 3 weeks, 3% boat show, max. 13% excluding Summer Special.

Deposit / franchise: to be deposited on spot ONLY with Visa, Master- or Eurocard, not in cash

deposit waiver: ca. 30 - 50,- per day

One-Way: Transfer possible on request from: Martinique to Grenada, Martinique to St. Lucia, Martinique to St. Vincent, Martinique to Guadeloupe, Martinique to St. Martin, Martinique to Antigua, Martinique to Union (Possible only if client charters private aircraft from Martinique).

Transfer (single): Airport Martinique - Le Marin: € 60/Bus (1-5 pers), € 70 + 10/pers. (6-8 people), € 120/Bus (9-11 people), € 130 + 10/pers. (12-16 people or more)

Check-In/Check-Out: Daily 6 p.m./daily 10 a.m., Return on Sunday only on request

Minimum charter: Christmas and New Year period: Minimum 10 nights.

Provisioning: www.appro-zagaya.fr

Languages spoken at base: French and English

CARIBBEAN

Guadeloupe, Martinique



5% early booking until 6 months prior to charter start

Corail Caraïbes - Angoulême

Lagoon 52 Sportop	6	13	15	8.000	6.400	10.000	5.500
Saba 50 Quintet	5	12	14	8.000	6.400	10.000	5.500
Saba 50 Maestro	4	10	14-15	7.700	6.200	9.600	6.000
Leopard 48	4	10	16	7.000	5.600	8.800	6.000
Saona 47	5	11	17-18	7.600	6.100	9.500	6.000
Lagoon 46 Fly	4	8	19	6.300	5.000	7.900	5.500
Fountaine Pajot New 45	4	10	19	6.100	4.900	7.600	5.500
Nautitech 46 Fly	4	10	18	6.000	4.800	7.500	5.500
Lagoon 450 Sportop	4	10	15	5.900	4.700	7.400	5.500
Hélia 44	4	10	13-16	5.600	4.500	7.000	5.500
Lagoon 42 Premium	3	8	17	4.900	3.900	6.100	6.000
Astrea 42	4	10	18	4.800	3.800	6.000	4.500
Lagoon 42	4	10	16	4.800	3.800	6.000	4.500
Nautitech 441	4	10	11	4.300	3.500	5.400	4.500
Lagoon 400/40	4	10	16-19	4.200	3.400	5.300	4.000
Nautitech 40 Open	4	10	18	4.200	3.400	5.300	4.000
Lucia 40	4	8	16	4.200	3.400	5.300	4.000
Lagoon 380	4	8	14-17	3.700	3.000	4.600	4.000

Standard equipment: Furling genoa, GPS, Autopilot, Log-Depth-Speed, Wind indicators, Electr. Windlass (anchor), Bimini top, Deck shower, Solar panels, Hot water, CD / radio, Electr. Fridge, Snorkeling equipment, Dinghy

Extras: A 30 € administration fee will be invoiced per booking.

Included: outboard engine, bedding and towels (1 set/week), snorkeling equipment (4 Sets)

Options: endcleaning € 180 up to 45f, € 220 46ft and mre (obligatory in case of oneway and on christmas/new year), skipper € 190/day + prov., hostess € 150/day + prov. Additional bedding and towels on request. Kayak € 100/charter, fishing gear with rod and reel € 100/charter. Paddle, windsurf, kitesurf, diving equipment on request.

Discounts: multiple week discounts possible. Please send us your request.

Check-In/Check-Out: daily 6pm / 10am

Deposit / franchise: to be deposited on spot per Visa/Madstercard.

Damage waiver: € 35/day for 38'-42'; € 40/day from 43'. min. € 300, max. € 750

Rest deposit: € 1000. Reduced deposit option is not allowed for the Christmas/New Year period and "long-term" rental

One-Way: Guadeloupe to: Antigua € 700, St. Martin € 990, Tortola € 1950, Martinique € 650.

Martinique to: St. Lucia € 550, St. Vincent € 850, Grenada € 1250, Trinidad € 1730, Pointe à Pitre (Guadeloupe) € 650

Provisioning: possible, on request.

Shopping possibility: supermarkets close to the bases

Languages spoken at base: French, English

CARIBBEAN

Grenada Yacht Club (Grenada)



5% early booking until 6 months prior to charter start

North Sardinia Sail s.r.l. - Pontedera

Yacht	Cab.	Pers.	Y.o.cons.	- 07.12.19	08.12.19 - 11.01.20	12.01.19 - 06.12.20	Deposit
Currency (Price per week)				€	€	€	€
Sun Odyssey 49 i	4	10	09	3.500	5.100	4.200	4.500
Oceanis 43	4	10	09	2.900	4.600	3.000	3.200
Catamaran							
Lagoon 52	6	16	19	10.500	19.300	13.000	5.000
Lagoon 50	6	14	18	8.900	18.100	11.000	5.000
Lagoon 450	4	12	17/18	6.900	11.900	7.900	5.000
Lagoon 42	4	12	17	5.700	10.700	6.900	4.500

Standard equipment: Furling genoa, GPS plotter, Autopilot, VHF, Sprayhood, Bimini top, Dinghy

Included: 1st and last night at the marina, 1 gas cylinder, bedlinen, towels and outboard engine.

Extras: Charter Pack (First and last night in the home port, First bottle of gas, bed linen, towels, outboard) Mono € 200, Cat up to 42' € 310, Cat 43'-45' € 330, Cat from 50' € 370

Options: SUP € 100 per week (if available), safety net monohul € 130 (if available), safety net catamaran € 150 (if available), Kayak € 100/week (if available), 2nd gas cylinder € 30, bbq € 80/week, skipper € 180/day + prov., hostess € 120/day + prov., In case of fuel or water tank not fully filled at check-out: diesel and water cost + € 100 fee

Discounts: 3% for 2 or more weeks, 3% for 2 yachts, 4% for 3 or more yachts, 5% repeater, maximum discount 15%.

Check-In/Check-Out: Check in: Day of arrival until 18:00; Check out: The day before disembarkation from 16:30 to 18:00 (overnight-stay possible until morning at 09:00);

Damage waiver: depending on the size of the yacht € 30 - € 490, reduces deposit to € 700 - € 1500

Deposit / franchise: to be deposit on spot via Visa or Mastercard.

Provisioning: possible upon request: bill + 15% commission

Languages spoken at base: English, French

CARIBBEAN

St. Martin (Port De Plaisance)



special conditions differ from month to month

Kiriacoulis Mediterranean Cruises Shipping Ltd. - Athen

Saona 47	5	11	18	6.661	4.996	5.451	8.782	3.500
Lagoon 450	6	10	17	5.694	4.270	4.659	7.506	3.500
Lagoon 42	4	10	18-19	5.125	3.831	4.193	6.755	3.500
Nautitech 40 Open	4	10	19	4.612	3.448	3.774	6.080	3.500
Lagoon 380	4	10	19	3.690	2.758	3.019	4.864	3.500

Standard equipment: Furling genoa, GPS, GPS plotter, Autopilot, Wind indicators, Electr. Windlass (anchor), Sprayhood, Bimini top, Deck shower, Hot water, CD / radio, Cockpit speakers, Electr. Fridge, Dinghy

Included: Port fees for the first and last night at the pier of Kiriacoulis

Options: Service package (includes: final cleaning, water, 1 bottle of cooking gas, batteries, bed linen): Cat. < 45' € 260, Cat. > 46' € 285, Skipper: € 165/day + prov., Hostess: € 150/day + prov., BBQ: € 80/week, Additional bed linen: € 10/week per person, Beach towel: € 10/week per person, Safety net: € 100/charter, Spi/MPS: € 175/week, WiFi: on request, SUP: on request, Starter package € 50: dishwashing liquid, sponge, garbage bags, matches, toilet and kitchen rolls, fruit plate, water, orange juice, wine, biscuit packet, individual bags of tea/coffee/sugar/milk

Discounts: 5% repeat client (min. 1 week), 5% 2 weeks, 10% 3 weeks, 15% 4 weeks.

One-Way: St.Martin-Tortola € 795, St.Martin-Antigua € 700, St.Martin-Guadeloupe € 1100, St.Martin-Martinique € 1400, St.Martin-St.Lucia € 1600, St.Martin-St.Vincent € 1850, St.Martin-Grenada € 2050

Race Conditions: Surcharge: € 1500/boat, Mandatory race package (including: briefing, preparation, gauging of sails, registration, technical assistance during race): € 1100/boat, Security deposit increased by € 1000

Short charter: 5 days 80%, 4 days 65%, weekend (Friday 5pm - Monday 9pm) 55% of weekly rate.

Deposit / franchise: To be deposited on spot by creditcard.

Check-In/Check-Out: monday - saturday: embarkation: 17:00h, disembarkation at 9:00h. Early check-in (13:00): on request (2-3 cabins € 100, 4-5 cabins € 125, catamarans € 150). Late check-in (outside opening hours, arrivals after 17:00, sundays or public holidays): € 325

Provisioning: on request.

Languages spoken at base: English & French

All prices, pictures and layouts in this document have been compiled carefully. However, mistakes may appear. None of the above information is contractual. Please contact us to receive your individual offer. This document supersedes all previous information.

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