

CARIBBEAN

Martinique, Guadeloupe, St. Martin



5% until 6 months prior to charter

VPM Yachtcharter - EIS Finance SARL - Courbevoie

Yacht	Cab.	Pers.	Y.o.cons.	16.12. - 31.12. 01.01.24 - 05.01.24	07.01. - 31.03.	01.04. - 05.05.	06.05. - 03.11.	04.11. - 15.12.	Deposit
Currency (Price per week)				€	€	€	€	€	€
Monohulls - Martinique - Le Marin, Guadeloupe - Le Gosier, St. Martin/Sint Maarten Princess Marina									
Oceanis 54	5	9	09	6.000	4.500	3.500	2.950	3.500	4.570
Catamarans - Martinique - Le Marin, Guadeloupe - Le Gosier, St. Martin/Sint Maarten Princess Marina									
Lagoon 620 incl. Crew & F	6	12	15	25.000	20.280	20.280	20.280	20.280	
Bali 4.6 (Gen. & A/C)	5	10	21	12.255	7.135	7.930	5.040	4.325	6.350
Lagoon 450 S	6	10	18	9.600	6.800	5.200	4.250	5.600	4.570
Lagoon 450 S Waterm.	5	9	17	9.600	6.800	5.200	4.250	5.600	4.570
Lagoon 42	4	10	17	8.200	5.300	4.700	4.200	4.600	4.570
Lagoon 42	4	10	18	8.200	5.300	4.700	4.200	4.600	4.570
Lagoon 42	4	10	17	8.200	5.300	4.700	4.200	4.600	4.570
Lagoon 42	4	10	17	8.200	5.300	4.700	4.200	4.600	4.570
Lagoon 42	4	10	17	8.200	5.300	4.700	4.200	4.600	4.570
Lagoon 42	4	10	16	8.200	5.300	4.700	4.200	4.600	4.570
Lagoon 42 (Varuna)	4	10	23						
Lagoon 40	4	10	18	6.900	4.850	4.400	3.650	4.100	4.570
Lagoon 40	4	10	18	6.900	4.850	4.400	3.650	4.100	4.570
Lagoon 400 S2	4	10	17	6.500	4.500	4.300	3.200	3.850	4.570
Lagoon 400 S2	4	10	16	6.500	4.500	4.300	3.200	3.850	4.570

Included: GPS, autopilot, outboard engine, el. windlass, bedding + linen, towels, snorkeling equipment (2/yacht), ventilator in cabins and saloon. Generator and air-conditioning on L620. First and last night on the VPM pontoon. Anti COVID-19 pack: disinfected yacht at check-in, hand sanitizer, facemasks.

Options: **Endcleaning** Monohull 50 ft: € 210; Catamarans up to 40 ft € 210; up to 45 ft € 230, 46'-49' € 250, (security for the final cleaning costs to be deposited on spot), Skipper € 200/day+prov., cook/steward/deckhand € 170/day+prov (1 week equals 8 days), kayak/SUP € 80/week (deposit € 200), charcoal BBQ € 40/week, full board 1-4 guests € 45/person/night, more than 4 guests € 40/person/night. Extra snorkeling equipment € 15/set. Crew change during charter € 200 (includes administration fees, change of linen/towels, 1 night at the VPM pontoon, does not include cleaning). Extra set linen/towels € 15/person. All extras, except for the cleaning, are to be booked and paid with final payment of the charter.

Minimum charter: 7 nights (over Christmas and New Year: 10 nights)

Discounts: 2 Weeks: 5%, 3 weeks: 10%, 4 weeks and more: 15%, Repeater: 5%, boat show: 5%, Group discount 5 yachts and more 5% (on top of long-term discounts only 3 discounts can be cumulated).

Deposit / franchise: To be paid at embarkation with: Visa ? Mastercard or cash.

Clients using credit card: please contact your bank and let them know about the transaction, should deposit with card be refused at embarkation clients will be obliged to sign the non refundable damage waiver. For charters longer than 2 weeks the deposit has to be transferred to our account prior departure or be deposited in cash on spot.

Damage waiver: Up to 43' € 35/day (minimum € 245/charter) + remaining deposit of € 650, from 44' € 45/day (minimum € 315/charter) + remaining deposit of € 850, to be paid at base. (If applicable, SPI/blister and lost items are not covered by this insurance). Mandatory for charter with skipper.

The deposit settlement must be completed with the booking confirmation and is not bookable on site.

One-Way: (Availability on request) Martinique to: St. Lucia € 600; Grenada € 1250, Guadeloupe € 600, St. Martin € 1365.

Guadeloupe to: St. Martin € 900, Martinique € 600.

St. Martin to: Martinique € 1300, Guadeloupe € 900 other islands on request

transfer: (payable on spot) **Martinique** Le Lamentin Airport - Le Marin Base one-way 1-4 pers. € 75, 5-6 pers. € 80, 7 pers. € 100, 8 pers. € 110, 9-12 pers. € 160, Each additional person € 10. **Guadeloupe** Les Abymes Airport - Base Port de Plaisance oneway 1-4 pers. € 75, 5-6 pers. € 80, 7 pers. € 100, 8 pers. € 110, 9-12 pers. € 160, Each additional person € 10. **St. Martin** Transfer is not available.

Check-In/Check-Out: Daily 18:00 / 10:00. The rental starts at 18:00, but the check-in and technical briefing will not take place until the following morning. No departure from the base in the evening of the arrival day. The yacht is to be returned refuelled. (Surcharge for unrefuelled return, diesel cost + € 100).

Provisioning: possible

Race Conditions: A minimum charter period of 10 days is required, only long term discounts are applicable, no special discounts. **Extra race costs:**

Race Regatta Package & Surcharge (including: briefing, preparation gauging of sails, registration, technical assistance during race: Saint Martin Heineken Regatta: € 2500 up to 42' € 2600 up to 50', € 2700 '51 and larger

Race deposit: VPM requires a special race deposit (double than the normal bookings rate) which must be sent to the central office before departure. The special race deposit will be applicable during the regatta period. No damage waiver and do credit card accepted.

additional informations: * = Lagoon 620 including crew and fullboard

Languages spoken at base: English, French

CARIBBEAN

Grenada Yacht Club (Grenada)



5% early booking until 6 months prior to charter start

North Sardinia Sail s.r.l. - Pontedera

Oceanis 43	4	10	09	2.900	3.650	4.900	3.200
Catamaran							
Lagoon 620	4	10	20	25.000	26.500	31.000	
Lagoon 52	5	12	20	14.490	15.540	20.050	
Lagoon 52	6	14	19	13.000	14.000	19.925	
Lagoon 46	4	12	20	5.450	7.200	10.495	5.000
Lagoon 450	4	12	18	5.250	7.000	10.295	5.000
Lagoon 42	4	12	20	5.000	5.500	8.050	4.500
Lagoon 42	4	12	17	4.800	5.900	7.850	4.500

Standard equipment: Furling genoa, GPS plotter, Autopilot, VHF, Sprayhood, Biminitop, Dinghy

Included: 1st and last night at the marina

Extras: Charter Pack (First bottle of gas, bed linen, welcome pack) Mono € 210, Cat up to 42' € 310, Cat 43'-46' € 330, Cat from 52' € 650, Lagoon 620 € 800/day

Options: SUP € 100 per week (if available), safety net monohul € 130 (if available), safety net catamaran € 150 (if available), Kayak € 100/week (if available), 2nd gas cylinder € 30, bbq € 80/week,

Discounts: 3% for 2 or more weeks, 3% for 2 yachts, 4% for 3 or more yachts, 5% repeater, maximum discount 15%.

Check-In/Check-Out: Check in: Day of arrival until 18:00; Check out: The day before disembarkation from 16:30 to 18:00 (overnight-stay possible until morning at 09:00);

Damage waiver: depending on the size of the yacht € 30 - € 500/ day, reduces deposit to € 700 - € 1500

Deposit / franchise: to be deposit on spot via Visa or Mastercard.

Provisioning: possible upon request: bill + 15% commission

Languages spoken at base: English, French

CARIBBEAN

Martinique (Le Marin)



Early booking discount 5% for booking 12 months before charter start date

Star Voyage Antilles - Paris

Yacht	Cab.	Pers.	Y.o.cons.	24.12. - 06.01.	07.01. - 20.01. 04.03. - 28.04.	21.01. - 03.03. 16.12. - 22.12.	29.04. - 10.11.	11.11. - 15.12.	23.12. - 31.12.	Deposit
Currency (Price per week)				€	€	€	€	€	€	€
Sun Odyssey 440	4	10	23	7.500	4.800	5.150	3.800	4.400	7.500	4.000
Oceanis 41.1	3	8	19	4.300	3.250	3.400	2.800	3.150	4.300	3.000
catamarans										
Lagoon 52 (inkl. Skipper)	6	13	18	18.680	14.180	14.680	10.380	11.180	18.680	1.400
Lagoon 50	6	14	19	16.000	12.500	13.100	8.700	9.950	17.000	6.000
Saba 50	6	14	18	15.500	11.000	11.550	8.400	9.700	16.000	6.000
Lagoon 46	4	12	20	11.000	7.900	7.900	5.650	6.700	12.500	5.000
Lagoon 450	6	10	19	9.900	7.200	7.200	5.200	6.100	11.000	5.000
Lagoon 42	4	10	23	9.100	5.800	6.200	4.400	5.200	9.100	4.500
Astrea 42	4	8	22	9.100	5.800	6.200	4.400	5.200	9.100	4.500
Lagoon 42	4	10	18-20	8.500	5.200	5.500	4.000	4.800	8.500	4.500
Excess 12	4	8	23	7.700	4.800	5.150	3.800	4.400	7.700	4.000
Lagoon 40	4	10	19-22	7.700	4.800	5.150	3.800	4.400	7.700	4.000
Excess 11	4	8	23	7.500	4.450	4.800	3.400	4.000	7.500	4.000
Lagoon 400 S2	4	10	17/18	7.500	4.450	4.800	3.400	4.000	7.500	4.000
Lagoon 380	4	8	19/20	6.800	3.800	4.100	3.000	3.450	6.800	4.000

Standard equipment: GPS plotter, Autopilot, Biminitop, CD / radio with USB, Dinghy

Included: bedding, towels, dinghy with outboarder, snorkeling equipment

Options: Final cleaning: € 150 (Mono up to 43'), € 200 (Cat 38'+SO440), € 220 (Cat up to 40'), € 240 (Cat up to 46'), € 280 (Cat up to 52'), Skipper: < 50' € 220/day + prov., > 50' € 240/day + prov, hostess: < 50' € 180/day + prov., > 50' € 200/day + prov., crew change at base € 300 (1 night at jetty, bed linen, water), SUP € 20/day, BBQ on request

Discounts: Long Term Discounts: 5% = 2 weeks, 10% = 3 weeks, max. 13%

Deposit / franchise: to be deposited on spot ONLY with Visa, Master- or Eurocard, not in cash

deposit waiver: ca. € 45 - 60,- per day

One-Way: Transfer possible on request from: Martinique to Grenada, Martinique to St. Lucia, Martinique to St. Vincent, Martinique to Guadeloupe, Martinique to St. Martin, Martinique to Antigua, Martinique to Union (Possible only if client charters private aircraft from Martinique).

Transfer (single): Airport Martinique - Le Marin: € 60/Bus (1-5 pers), € 70 + 10/pers. (6-8 people), € 120/Bus (9-11 people), € 130 + 10/pers. (12-16 people or more)

Check-In/Check-Out: Daily 6 p.m./daily 10 a.m., Return on Sunday only on request

Minimum charter: Christmas and New Year period: Minimum 10 nights.

Provisioning: www.appro-zagaya.fr

Languages spoken at base: French and English

CARIBBEAN

Martinique



Punch Croisières - Le Marin

Oceanis 40.1	3	6	20/21	4.628	3.612	2.596	2.500
Oceanis 35.1	3	8	19	3.702	2.890	2.077	2.500
catamarans							
Nautitech 46 Open	4	12	17/18	9.261	7.409	4.576	6.000
Nautitech 44 Open	6	10	22	8.820	7.056	4.358	6.000
Nautitech 40 Open	4	10	19-22	7.369	5.269	3.617	5.400
Lagoon 380	4	10	18/19	5.292	4.477	2.853	3.600
Aventura 34	3	6	21	4.284	3.459	2.309	2.500

Standard equipment: Dinghy

Included: Bed linen, sheets, towels, tea towels, mop, diving kits (subject to availability)

Options: Final cleaning € 200 35'-40'; € 250 from 40'; Skipper: € 180/day + prov., hostess € 140/day + prov.

Provisioning: The provisioning can be ordered from www.appro-zagaya.fr. Your shopping will be delivered directly on board before your departure.

Languages spoken at base: French and English

All prices, pictures and layouts in this document have been compiled carefully. However, mistakes may appear. None of the above information is contractual. Please contact us to receive your individual offer. This document supersedes all previous information.

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