CARIBBEAN

Martinique, Guadeloupe, Sint Maarten

5% until 6 months prior to charter — **VPM Yachtcharter - EIS Finance SARL - Nanterre**

Yacht	Cab.	Pers.	Y.o.cons.	06.01. - 05.04.	06.04. - 03.05. 09.11. - 06.12.	04.05. - 25.10.	26.10. - 08.11. 07.12. - 20.12.	21.12. - 27.12.	28.12. - 03.01.	Deposit
Currency (Price per week)				**€**	**€**	**€**	**€**	**€**	**€**	**€**
Monohulls - Martinique - Le Marin, Guadeloupe - Le Gosier, St. Martin/Sint Maarten Princess Marina										
Oceanis 54	5	9	09	**5.000**	**4.000**	**3.000**	**3.500**	**6.000**	**7.500**	**4.570**
Catamarans - Martinique - Le Marin, Guadeloupe - Le Gosier, St. Martin/Sint Maarten Princess Marina										
Bali 4.6 (Gen. & A/C)	5	10	21	**8.800**	**8.200**	**5.100**	**6.000**	**12.200**	**14.800**	**6.350**
Lagoon 450 S	6	10	18	**8.000**	**7.500**	**4.600**	**5.600**	**9.600**	**13.500**	**6.000**
Lagoon 450 S Waterm.	5	9	17	**8.000**	**7.500**	**4.600**	**5.600**	**9.600**	**13.500**	**6.000**
Lagoon 42	4	10	17	**6.000**	**5.500**	**4.000**	**5.000**	**8.500**	**11.000**	**6.000**
Lagoon 42	4	10	18	**6.000**	**5.500**	**4.000**	**5.000**	**8.500**	**11.000**	**6.000**
Lagoon 42 (Gen. & A/C)	4	10	23	**8.000**	**7.500**	**4.600**	**5.600**	**9.600**	**13.500**	**7.000**
Lagoon 42	4	10	17	**6.000**	**5.500**	**4.000**	**5.000**	**8.500**	**11.000**	**6.000**
Lagoon 42	4	10	17	**6.000**	**5.500**	**4.000**	**5.000**	**8.500**	**11.000**	**6.000**
Lagoon 42	4	10	17	**6.000**	**5.500**	**4.000**	**5.000**	**8.500**	**11.000**	**6.000**
Lagoon 42	4	10	16	**6.000**	**5.500**	**4.000**	**5.000**	**8.500**	**11.000**	**6.000**
Lagoon 40	4	10	18	**5.000**	**4.500**	**3.700**	**4.200**	**6.900**	**9.300**	**4.570**
Lagoon 40	4	10	18	**5.000**	**4.500**	**3.700**	**4.200**	**6.900**	**9.300**	**4.570**
Lagoon 400 S2	4	10	17	**5.000**	**4.500**	**3.700**	**4.200**	**6.900**	**9.300**	**4.570**
Lagoon 400 S2	4	10	16	**5.000**	**4.500**	**3.700**	**4.200**	**6.900**	**9.300**	**4.570**
crewed catamarans										
Lagoon 620 incl. Crew & Fullboard*	6	12	15	**20.280**	**20.280**	**20.280**	**20.280**	**23.000**	**25.000**	

Included: GPS, autopilot, outboard engine, el. windlass, bedding + linen, towels, snorkeling equipment (2/yacht), ventilator in cabins and saloon. Generator and air-conditioning on L620. First and last night on the VPM pontoon.
* Lagoon 620 including crew and fullboard
Options: Endcleaning Monohull 50 ft: € 210; Catamarans up to 40 ft € 210; up to 45 ft € 230, 46'-49' € 250, (security for the final cleaning costs to be deposited on spot), Skipper € 200/day+prov., cook/steward/deckhand € 170/day+prov (1 week equals 8 days), kayak/SUP € 80/week (deposit € 200), charcoal BBQ € 40/week, full board 1-4 guests € 45/person/night, more than 4 guests € 40/person/night. Extra snorkeling equipment € 15/set. Crew change during charter € 200 (includes administration fees, change of linen/towels, 1 night at the VPM pontoon, does not include cleaning). Extra set linen/towels € 15/person. All extras, except for the cleaning, are to be booked and paid with final payment of the charter.
Extras: Sint Maarten: Transitlog USD 400 / week, payable on spot, includes clearance, bridge in/out, governmental harbour and anchoring fees.
Minimum charter: 7 nights (over Christmas and New Year: 10 nights)
Discounts: 2 Weeks: 5%, 3 weeks: 10%, 4 weeks and more: 15%, Repeater: 5%, boat show: 5%, Group discount 5 yachts and more 5% (on top of long-term discounts only 3 discounts can be cumulated).
Deposit / franchise: To be paid at embarkation with: Visa ? Mastercard or cash.
Clients using credit card: please contact your bank and let them know about the transaction, should deposit with card be refused at embarkation clients will be obliged to sign the non refundable damage waiver. For charters longer than 2 weeks the deposit has to be transfered to our account prior dearture or be deposited in cash on spot.
One-Way: (availability on request)
Martinique to: Guadeloupe € 800, Sint Maarten € 1500, St Lucia € 800, Grenada € 1500
Guadeloupe to: Sint Maarten € 1300, Tortola € 1500, Martinique € 800
Sint Maarten to: Guadeloupe € 1300, Martinique € 1500
Other islands on request
Damage waiver: Up to 43' € 35/day (minimum € 245/charter) + remaining deposit of € 650, from 44' € 45/day (minimum € 315/charter) + remaining deposit of € 850, to be paid at base. (If applicable, SPI/blister and lost items are not covered by this insurance). Mandatory for charter with skipper.
The deposit settlement must be completed with the booking confirmation and is not bookable on site.
transfer: (payable on spot) **Martinique** Le Lamentin Airport - Le Marin Base one-way 1-4 pers. € 75, 5-6 pers. € 80, 7 pers. € 100, 8 pers. € 110, 9-12 pers. € 160, Each additional person € 10. **Guadeloupe** Les Abymes Airport - Base Port de Plaisance oneway 1-4 pers. € 75, 5-6 pers. € 80, 7 pers. € 100, 8 pers. € 110, 9-12 pers. € 160, Each additional person € 10. **Sint Maarten** Transfer is not available.
Check-In/Check-Out: Daily 18:00 / 10:00. The rental starts at 18:00, but the check-in and technical briefing will not take place until the following morning. No departure from the base in the evening of the arrival day. The yacht is to be returned refuelled. (Surcharge for unrefuelled return, diesel cost + € 100).
Provisioning: possible
Race Conditions: A minimum charter period of 10 days is required, only long term discounts are applicable, no special discounts. **Extra race costs:**
Race Regatta Package & Surcharge (including: briefing, preparation gauging of sails, registration, technical assistance during race: Saint Martin Heineken Regatta: € 2500 up to 42' € 2600 up to 50', € 2700 '51 and larger
Race deposit: VPM requires a special race deposit (double than the normal bookings rate) which must be sent to the central office before departure. The special race deposit will be applicable during the regatta period. No damage waver and do credit card accepted.

Languages spoken at base: English, French

CARIBBEAN

Grenada Yacht Club (Grenada)

5% early booking until 6 months prior to charter start — **North Sardinia Sail s.r.l. - Pontedera**

Oceanis 43	4	10	09	**2.164**	**1.947**	**1.515**	**3.200**
Catamaran							
Lagoon 620*	4	10	20	**27.359**	**24.623**	**19.151**	**1.500**
Lagoon 52	6	14	19	**15.972**	**14.375**	**11.180**	**5.000**
Lagoon 50*	6	12	21	**12.127**	**10.914**	**8.489**	**5.000**
Excess 15	6	14	23	**17.746**	**15.972**	**12.423**	**5.000**
Lagoon 46	4	12	20	**6.936**	**8.918**	**9.908**	**5.000**
Lagoon 450*	4	12	18	**8.725**	**7.853**	**6.108**	**5.000**
Lagoon 42*	4	12	20	**7.542**	**6.788**	**5.280**	**4.500**
Lagoon 42	4	12	17	**6.211**	**5.590**	**4.348**	**4.500**
Excess 11	4	8	23	**7.364**	**6.655**	**4.348**	**4.500**

Standard equipment: Furling genoa, GPS plotter, Autopilot, VHF, Sprayhood, Biminitop, Dinghy
Included: 1st and last night at the marina
Region Info: * these boats are in Caribbean fleet only during the winter season (from the end of November to the end of March)
Extras: Charter Pack (First bottle of gas, bed linen, welcome pack) Mono € 210, Cat up to 42' € 310, Cat 43'-46' € 330, Cat from 52' € 650, Lagoon 620 € 800/day
Options: SUP € 100 per week (if available), safety net monohul € 130 (if available), safety net catamaran € 150 (if available), Kayak € 100/week (if available), 2nd gas cylinder € 30, bbq € 80/week,
Discounts: 3% for 2 or more weeks, 3% for 2 yachts, 4% for 3 or more yachts, 5% repeater, maximum discount 15%.
Check-In/Check-Out: Check in: Day of arrival until 18:00; Check out: The day before disembarkation from 16:30 to 18:00 (overnight-stay possible until morning at 09:00);
Provisioning: possible upon request: bill + 15% commission

Damage waiver: depending on the size of the yacht € 30 - € 500/ day, reduces deposit to € 700 - € 1500
Deposit / franchise: to be deposit on spot via Visa or Mastercard.
Languages spoken at base: English, French

CARIBBEAN

Martinique (Le Marin)

Early booking discount 5% for booking 12 months before charter start date — **Star Voyage Antilles - Paris**

Yacht	Cab.	Pers.	Y.o.cons.	23.12.23 - 05.01.24	06.01. - 19.04.	20.04. - 10.05. 09.11. - 20.12.	11.05. - 08.11.	21.12.24 - 03.01.25	Deposit
Currency (Price per week)				**€**	**€**	**€**	**€**	**€**	**€**
Sun Odyssey 440	4	10	23	**7.000**	**4.500**	**3.800**	**3.200**	**7.000**	**5.000**
Oceanis 41.1	3	8	19	**4.300**	**3.400**	**3.150**	**2.800**	**4.300**	**4.000**
catamarans									
Lagoon 50	6	14	19	**16.000**	**11.550**	**8.600**	**8.000**	**16.000**	**8.000**
Saba 50	6	14	18	**16.000**	**11.550**	**8.600**	**8.000**	**16.000**	**8.000**
Excess 14	4	10	24	**12.500**	**7.500**	**6.700**	**5.200**	**12.500**	**6.000**
Lagoon 46	4	12	20	**12.500**	**7.500**	**6.700**	**5.200**	**12.500**	**6.000**
Lagoon 450	6	10	19	**11.000**	**7.200**	**6.100**	**5.000**	**11.000**	**6.000**
Lagoon 42	4	10	23/24	**9.100**	**6.200**	**5.200**	**4.200**	**9.100**	**5.500**
Astrea 42	4	8	22	**9.100**	**6.200**	**5.200**	**4.200**	**9.100**	**5.500**
Lagoon 42	4	10	18-20	**8.500**	**5.500**	**4.800**	**3.900**	**8.500**	**5.500**
Excess 12	4	8	23	**7.700**	**5.150**	**4.400**	**3.400**	**7.700**	**5.000**
Lagoon 40	4	10	19/22/24	**7.700**	**5.150**	**4.400**	**3.400**	**7.700**	**5.000**
Excess 11	4	8	23/24	**6.000**	**4.500**	**4.000**	**2.800**	**6.000**	**4.500**
Lagoon 380	4	8	19/20	**5.450**	**4.100**	**3.450**	**2.500**	**5.450**	**4.500**

Standard equipment: GPS plotter, Autopilot, Biminitop, CD / radio with USB, Dinghy
Included: bedding, towels, dinghy with outboarder, snorkeling equipment
Options: Final cleaning: € 150 (Mono up to 43'), € 200 (Cat 38'+SO440), € 220 (Cat up to 40'), € 240 (Cat up to 46'), € 280 (Cat up to 52'), Skipper: < 50' € 220/day + prov., > 50' € 240/day + prov, hostess: < 50' € 180/day + prov., > 50' € 200/day + prov., crew change at base € 300 (1 night at jetty, bed linen, water), SUP € 20/day, BBQ on request
Discounts: Long Term Discounts: 5% = 2 weeks, 10% = 3 weeks, max. 13%
Deposit / franchise: to be deposited on spot ONLY with Visa, Master- or Eurocard, not in cash
deposit waiver: ca. € 45 - 60,- per day
One-Way: Transfer possible on request from: Martinique to Grenada, Martinique to St. Lucia, Martinique to St. Vincent, Martinique to Guadeloupe, Martinique to St. Martin, Martinique to Antigua, Martinique to Union (Possible only if client charters private aircraft from Martinique).
Transfer (single): on request
Check-In/Check-Out: Daily 6 p.m./daily 10 a.m., Return on Sunday only on request
Minimum charter: Christmas and New Year period: Minimum 10 nights.
Provisioning: www.appro-zagaya.fr
Languages spoken at base: French and English

All prices, pictures and layouts in this document have been compiled carefully. However, mistakes may appear. None of the above information is contractual. Please contact us to receive your individual offer. This document supersedes all previous information.

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