CARIBBEAN

Martinique, Guadeloupe, Sint Maarten / St. Martin

5% until 6 months prior to charter — **VPM Yachtcharter - EIS Finance SARL - Nanterre**

Yacht	Cab.	Pers.	Y.o.cons.	02.01 - 12.02	13.02 - 26.03	27.03 - 16.04	17.04 - 30.04	01.05 - 07.05	08.05 - 23.07	24.07 - 13.08 30.10-17.12	14.08 - 29.10	18.12 - 24.12	25.12 - 31.12	Deposit
Currency (Price per week)				€	€	€	€	€	€	€	€	€	€	€
Catamarans - Martinique - Le Marin, Guadeloupe - Le Gosier, St. Martin/Sint Maarten Princess Marina														
Aura 51 Gen, A/C, Waterm.	5	12	24	17.000	16.500	17.900	16.500	16.500	16.500	11.000	16.500	16.000	19.000	9.000
Lagoon 51	6	12	2025	17.000	16.500	17.900	16.500	16.500	16.500	11.000	16.500	16.000	19.000	9.000
Bali 4.6 Gen, A/C, Waterm.	4	12	24	9.000	8.300	8.500	7.800	7.800	7.800	7.800	7.800	10.000	11.000	8.000
Lagoon 46 Gen, A/C, Waterm.	4	10	24	7.500	8.300	8.000	7.500	6.500	5.500	6.300	5.200	10.000	13.500	8.000
Lagoon 46 Gen, A/C, Waterm.	4	10	23	7.500	8.300	8.000	7.500	6.500	5.500	6.300	5.200	10.000	13.500	8.000
Lagoon 46 Gen, A/C, Waterm.	4	10	24	7.500	8.300	8.000	7.500	6.500	5.500	6.300	5.200	10.000	13.500	8.000
Lagoon 46 Gen, A/C, Waterm.	4	10	21	7.500	8.300	8.000	7.500	6.500	5.500	6.300	5.200	10.000	11.000	8.000
Lagoon 450 S	6	10	18	7.000	7.300	7.500	5.800	5.400	5.200	6.000	5.000	7.000	9.900	7.000
Lagoon 450 S Waterm.	5	9	17	7.000	7.300	7.500	5.800	5.400	5.200	6.000	5.000	7.000	9.900	7.000
Lagoon 42 Gen, A/C, Waterm.	4	10	24	6.700	7.000	7.200	5.250	4.900	4.900	5.700	4.600	8.400	9.000	8.000
Lagoon 42 Gen, A/C, Waterm.	4	10	24	6.700	7.000	7.200	5.250	4.900	4.900	5.700	4.600	8.400	9.000	8.000
Lagoon 42 Gen, A/C, Waterm.	4	10	24	6.700	7.000	7.200	5.250	4.900	4.900	5.700	4.600	8.400	9.000	8.000
Lagoon 42	4	10	17	6.000	6.700	6.500	4.600	4.400	4.500	5.300	4.300	7.000	8.500	7.000
Lagoon 42	4	10	18	6.000	6.700	6.500	4.600	4.400	4.500	5.300	4.300	7.000	8.500	7.000
Lagoon 42	4	10	17	6.000	6.700	6.500	4.600	4.400	4.500	5.300	4.300	7.000	8.500	7.000
Lagoon 42	4	10	17	6.000	6.700	6.500	4.600	4.400	4.500	5.300	4.300	7.000	8.500	7.000
Lagoon 42	4	10	16	6.000	6.700	6.500	4.600	4.400	4.500	5.300	4.300	7.000	8.500	7.000
Lagoon 400 S2	4	10	17	5.100	5.900	4.700	3.850	3.700	3.900	4.300	3.600	6.000	7.500	6.000

Included: GPS, autopilot, outboard engine, el. windlass, bedding + linen, towels, snorkeling equipment (2/yacht), ventilator in cabins and saloon. First and last night on the VPM pontoon.

Options: Endcleaning Catamarans up to 40 ft € 245; up to 45 ft € 260, 46'-49' € 310, >50 € 350,(security for the final cleaning costs to be deposited on spot), Skipper € 280/day+prov., cook/steward/deckhand € 215/day+prov (1 week equals 8 days), kayak/SUP € 20/day (deposit € 200), charcoal BBQ € 40/week, full board 1-4 guests € 45/person/night, more than 4 guests € 40/person/night. Extra snorkeling equipment € 15/set. Crew change during charter € 200 (includes administration fees, change of linen/towels, 1 night at the VPM pontoon, does not include cleaning). Extra set linen/towels € 15/person. All extras, except for the cleaning, are to be booked and paid with final payment of the charter.
Extras: Sint Maarten: Transitlog USD 400 / week, payable on spot, includes clearance, bridge in/out, governmental harbour and anchoring fees.
Minimum charter: 7 nights (over Christmas and New Year: 10 nights)
Discounts: 2 Weeks: 5%, 3 weeks: 10%, 4 weeks and more: 15%, Repeater: 5%, boat show: 5%, Group discount 5 yachts and more 5% (on top of long-term discounts only 3 discounts can be cumulated).
Deposit / franchise: To be paid at embarkation with: Visa ? Mastercard or cash.
Clients using credit card: please contact your bank and let them know about the transaction, should deposit with card be refused at embarkation clients will be obliged to sign the non refundable damage waiver. For charters longer than 2 weeks the deposit has to be transfered to our account prior dearture or be deposited in cash on spot.
Damage waiver: Up to 43' € 35/day (minimum € 245/charter) + remaining deposit of € 650, from 44' € 45/day (minimum € 315/charter) + remaining deposit of € 850, to be paid at base. (If applicable, SPI/blister and lost items are not covered by this insurance). Mandatory for charter with skipper. The deposit settlement must be completed with the booking confirmation and is not bookable on site.
One-Way: (availability on request)
Martinique to: Guadeloupe € 800, Sint Maarten € 1500, St Lucia € 800, Grenada € 1500
Guadeloupe to: Sint Maarten € 1300, Tortola € 1500, Martinique € 800
Sint Maarten to: Guadeloupe € 1300, Martinique € 1500
Other islands on request
transfer: (payable on spot) **Martinique** Le Lamentin Airport - Le Marin Base one-way 1-4 pers. € 95, 5-6 pers. € 110, 7-8 pers. € 145, 9-10 pers. € 220, groups on request. **Guadeloupe** Les Abymes Airport - Base Port de Plaisance oneway 1-4 pers. € 75, 5-6 pers. € 80, 7 pers. € 100, 8 pers. € 110, 9-12 pers. € 160, groups on request.
Check-In/Check-Out: Daily 18:00 / 10:00. The rental starts at 18:00, but the check-in and technical briefing will not take place until the following morning. No departure from the base in the evening of the arrival day. The yacht is to be returned refuelled. (Surcharge for unrefuelled return, diesel cost + € 100).
Provisioning: possible
Race Conditions: A minimum charter period of 10 days is required, only long term discounts are applicable, no special discounts. **Extra race costs:**
Race Regatta Package & Surcharge (including: briefing, preparation gauging of sails, registration, technical assistance during race: Saint Martin Heineken Regatta: € 2500 up to 42' € 2600 up to 50', € 2700 '51 and larger
Race deposit: VPM requires a special race deposit (double than the normal bookings rate) which must be sent to the central office before departure. The special race deposit will be applicable during the regatta period. No damage waver and do credit card accepted.

Languages spoken at base: English, French

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Martinique (Le Marin)

Early booking discount 5% for booking 12 months before charter start date — **Star Voyage Antilles - Martinique**

Sun Odyssey 440	4	10	23	**7.000**	**4.650**	**3.200**	**3.800**	**7.000**	**5.000**
catamarans									
Lagoon 50	6	14	19	**16.000**	**10.950**	**7.000**	**8.000**	**16.000**	**8.000**
Saba 50	5	10	18	**16.000**	**10.950**	**7.000**	**8.000**	**16.000**	**8.000**
Excess 14	4	10	24	**11.000**	**7.000**	**3.800**	**5.800**	**11.000**	**6.000**
Lagoon 46	4	12	20	**12.500**	**7.500**	**4.400**	**6.700**	**12.500**	**6.000**
Lagoon 450	6	10	19	**11.000**	**7.200**	**4.100**	**6.100**	**11.000**	**6.000**
Astrea 42	4	8	22	**9.100**	**6.500**	**3.200**	**5.200**	**9.100**	**5.500**
Lagoon 42	4	10	23/24	**9.100**	**6.500**	**3.200**	**5.200**	**9.100**	**5.500**
Lagoon 42	4	10	19-20	**8.500**	**5.700**	**2.900**	**4.800**	**8.500**	**5.500**
Excess 12	4	8	23	**7.700**	**5.400**	**2.500**	**4.400**	**7.700**	**5.000**
Lagoon 40	4	10	19/22/24	**7.700**	**5.400**	**2.500**	**4.400**	**7.700**	**5.000**
Excess 11	4	8	23/24	**7.000**	**4.500**	**2.300**	**4.000**	**7.000**	**4.500**
Lagoon 380	4	8	19/20	**5.450**	**4.100**	**2.200**	**3.450**	**5.450**	**4.500**

Standard equipment: GPS plotter, Autopilot, Biminitop, CD / radio with USB, Dinghy
Included: bedding, towels, dinghy with outboarder, snorkeling equipment
Options: Final cleaning: € 220 (Cat 38'+SO440), € 240 (Cat up to 40'), € 260 (Cat up to 46'), € 300 (Cat up to 52'), Skipper: < 50' € 240/day + meals, > 50' € 260/day + meals, Hostess: < 50' € 200/day + meals, > 50' € 220/day + meals, Crew change at the base € 300 (1 night at the jetty, bed linen, water), SUP € 20/day, barbecue on request
Discounts: Long Term Discounts: 5% = 2 weeks, 10% = 3 weeks, max. 13%
Deposit / franchise: to be deposited on spot ONLY with Visa, Master- or Eurocard, not in cash
deposit waiver: ca. € 45 - 60,- per day
One-Way: Transfer possible on request from: Martinique to Grenada, Martinique to St. Lucia, Martinique to St. Vincent, Martinique to Guadeloupe, Martinique to St. Martin, Martinique to Antigua, Martinique to Union (Possible only if client charters private aircraft from Martinique).
Transfer (single): on request
Check-In/Check-Out: Daily 6 p.m./daily 10 a.m., Return on Sunday only on request
Minimum charter: Christmas and New Year period: Minimum 10 nights.
Languages spoken at base: French and English

All prices, pictures and layouts in this document have been compiled carefully. However, mistakes may appear. None of the above information is contractual. Please contact us to receive your individual offer. This document supersedes all previous information.